

THE RADICATI GROUP, INC.

A TECHNOLOGY MARKET RESEARCH FIRM

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Instant Messaging Statistics Report, 2016-2020

SCOPE

This report brings together current use data and four-year forecasts for Instant Messaging (IM) and Mobile Messaging (also referred to as Mobile IM or Mobile Chat). It includes data on both business and consumer adoption of these technologies.

All of the numbers in this study represent worldwide figures, unless otherwise indicated. Any financial data is expressed in \$USD.

Regional breakouts are provided for: North America, Europe, Asia Pacific, and Rest of World. This report does not contain country breakouts but these may be obtained from The Radicati Group at an extra charge.

Installed base numbers throughout this report represent *active* accounts, which have been accessed at least once within the last month.

METHODOLOGY

The information and analysis in this report is based on primary research conducted by The Radicati Group, Inc. Our proprietary methodology combines information derived from three principal sources:

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- a. Our Worldwide Database which tracks user population, seat count, enterprise adoption and IT use from 1993 onwards.
- b. Surveys conducted on an on-going basis in all market areas which we cover.
- c. Market share, revenue, sales and customer demand information derived from vendor briefings.

Forecasts are based on historical information as well as our in-depth knowledge of market conditions and how we believe markets will evolve over time.

Finally, secondary research sources have also been used, where appropriate, to cross-check all the information we collect. These include company annual reports and other financial disclosures, industry trade association material, published government statistics and other published sources.

Our research processes and methodologies are proprietary and confidential.

EXECUTIVE SUMMARY

- Instant Messaging (IM) use continues to see strong growth with both business and consumer users on a worldwide basis. Instant Messaging, often also referred to as "chat", offers real-time communication between two or more users. IM solutions, today, include group chat, conferencing, voice, video, and much more.
- In 2018, the number of worldwide IM accounts (not including Mobile Messaging) total over 6.4 billion. This figure is expected to grow at an average annual rate of about 8% over the next four years, and reach over 8.6 billion by the end of 2022.
 - Since there is generally no interoperability between different IM solutions users typically need to have multiple accounts on different IM networks in order to reach all the contacts they wish to communicate with. In 2018, users have an average of 2.2 IM accounts per user.
- Mobile Messaging refers to instant messaging services (also known as chat messages)
 designed primarily for use on mobile devices. Most Mobile Messaging services are
 aimed primarily at consumers, although they are often also used for business

purposes. Mobile Messaging services, which allow the easy transfer of photos, videos and non-text data, are rapidly taking market share away from traditional SMS texting services.

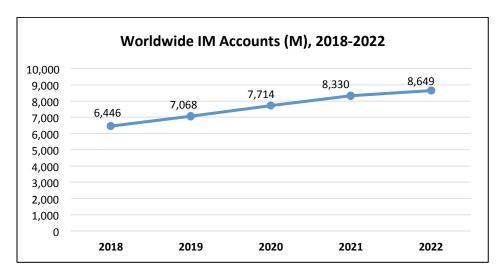


Figure 1: Worldwide IM Accounts* (Millions), 2018-2022 (* does not include Mobile Messaging)

To view the complete Table of Contents for this report, visit our website at www.radicati.com.