

THE RADICATI GROUP, INC.  
A TECHNOLOGY MARKET RESEARCH FIRM

## Microsoft Hosted Exchange - Market Quadrant 2012

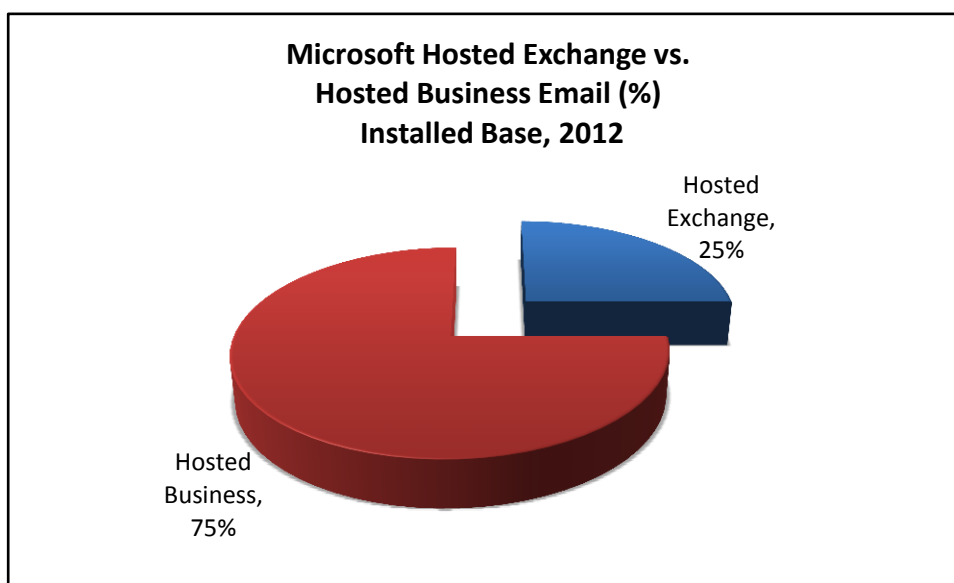
<http://www.radicati.com>

Cost – US \$1,500 by company P.O. or \$1,000 by credit card

This Radicati Market Quadrant provides a competitive view of key players in the Microsoft Hosted Exchange market in North America. The report includes:

- ☒ Microsoft Hosted Exchange Market Quadrant for the following providers: *Apptix, AppRiver, CenterBeam, Ceryx, FuseMail, Go Daddy, Intermedia, Microsoft, mindSHIFT, NaviSite, Rackspace, SherWeb, and USA.NET, a Perimeter E-Security Brand.*
- ☒ Synopsis of strengths and weaknesses of key players.

This report is intended for Investors, Organizations, Service Providers and Vendors who need to make informed decisions about the Microsoft Hosted Exchange market.



**Figure 1: Microsoft Hosted Exchange vs. Hosted Business Email IB (%), 2012**

Headquarters: 1900 Embarcadero Road, Suite 206  
Palo Alto, CA 94303  
phone: (650) 322-8059  
fax: (650) 322-8061

Europe: 29E Fitzjohns Avenue  
London NW3 5JY, UK  
phone: +44 (0) 20 7794-4298  
fax: +44 (0) 20 7431-9375

## TABLE OF CONTENTS

RADICATI MARKET QUADRANTS EXPLAINED.....	3
MARKET SEGMENTATION .....	5
EVALUATION CRITERIA .....	7
MARKET QUADRANT - MICROSOFT HOSTED EXCHANGE PROVIDERS.....	10
KEY MARKET QUADRANT TRENDS.....	11
MICROSOFT HOSTED EXCHANGE PROVIDERS - VENDOR ANALYSIS .....	15
TOP PLAYERS .....	15
TRAIL BLAZERS .....	23
SPECIALISTS .....	29

### About The Radicati Group, Inc.

The Radicati Group is a leading technology research and advisory firm focused on all aspects of email, security, email archiving, regulatory compliance, wireless technologies, web services, instant messaging, unified communications, social networking, and more. The company provides both quantitative and qualitative information, including detailed market size, installed base and forecast information on a worldwide basis, as well as detailed country breakouts.

The Radicati Group works with corporate organizations to assist in the selection of the right products and technologies to support their business needs, as well as with vendors to define the best strategic direction for their products. We also work with investment firms on a worldwide basis to help identify new investment opportunities.

The Radicati Group, Inc. is headquartered in Palo Alto, CA, with offices in London, UK.

**ORDER FORM** *To order, please fill out the following form and return it to The Radicati Group at the address or fax shown on the front.*

<b>Microsoft Hosted Exchange – Market Quadrant, 2012</b>	
<b>Name:</b>	<b>Company:</b>
<input type="checkbox"/> <b>P.O. \$1,500</b> <i>Note: We will need the actual P.O. paperwork from your Purchasing Department before we can fill the orders.</i>	
<input type="checkbox"/> <b>Credit Card \$1,000</b>	
<input type="checkbox"/> VISA <input type="checkbox"/> MasterCard <input type="checkbox"/> Amex	
<b>Card Number:</b>	<b>Exp. Date:</b>
<b>Signature:</b>	
<b>Address:</b>	
City, State, Zip:	
Country:	
<i>Please indicate street address - NO P.O. BOX please!</i>	
<b>Phone:</b>	<b>Email:</b>