

THE RADICATI GROUP, INC.  
A TECHNOLOGY MARKET RESEARCH FIRM

## On-Premises Email and Collaboration Market, 2009-2013

<http://www.radicati.com>

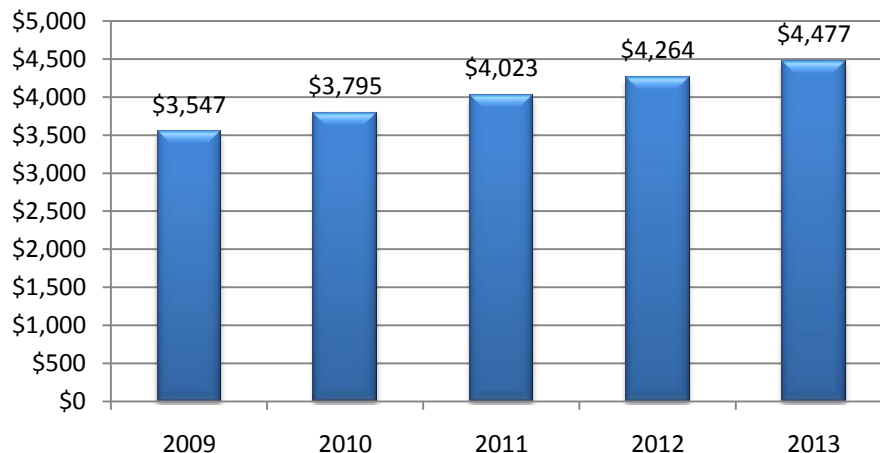
Cost – US \$3,000 by company P.O. or \$2,500 by credit card

A comprehensive analysis of the *On-Premises Email and Collaboration* market, including:

- ☒ Installed Base and Revenue Market Share by Vendor, Four-Year Forecasts, and Installed Base by Region and Business Size.
- ☒ Breakouts by Versions for Microsoft Exchange Server and IBM Lotus Notes/Domino.
- ☒ Product overview comparison of on-premises email and collaboration platforms.
- ☒ In-depth analysis of leading market players: *CommuniGate Systems, Gecad Technologies, IBM, IceWarp, Ipswitch, Kerio Technologies, Mailsite Software, Microsoft, Novell, Open-Xchange, Sun Microsystems, Zimbra*, and others.

This report is intended for Organizations, Vendors, and Investors who need to make informed decisions about the *On-Premises Email and Collaboration* market.

### On-Premises Email and Collaboration- Revenue Forecast, 2009 - 2013



Headquarters: 1900 Embarcadero Road, Suite 206  
Palo Alto, CA 94303  
phone: (650) 322-8059  
fax: (650) 322-8061

Europe: 29E Fitzjohns Avenue  
London NW3 5JY, UK  
phone: +44 (0) 20 7794-4298  
fax: +44 (0) 20 7431-9375



## TABLE OF CONTENTS

<b>SCOPE .....</b>	<b>9</b>
<b>METHODOLOGY.....</b>	<b>11</b>
<b>EXECUTIVE SUMMARY .....</b>	<b>13</b>
<b>CHAPTER ONE – MARKET ANALYSIS .....</b>	<b>17</b>
1.1 MARKET DEFINITION .....	19
1.2 MARKET SEGMENTATION.....	22
1.3 MARKET ANALYSIS.....	23
1.4 ON-PREMISES EMAIL AND COLLABORATION MARKET SHARE BY VENDOR .....	30
1.4.1 MICROSOFT EXCHANGE SERVER DEPLOYMENT BY VERSION.....	36
1.4.2 IBM LOTUS DOMINO DEPLOYMENT BY VERSION .....	39
1.5 ON-PREMISES EMAIL AND COLLABORATION FORECAST .....	41
1.6 ON-PREMISES EMAIL AND COLLABORATION INSTALLED BASE BY REGION .....	43
1.7 ON-PREMISES EMAIL AND COLLABORATION INSTALLED BASE BY BUSINESS SIZE ..	45
1.8 ON-PREMISES EMAIL AND COLLABORATION PLATFORMS FEATURE COMPARISON...	48
<b>CHAPTER TWO – ON-PREMISES EMAIL AND COLLABORATION VENDORS.....</b>	<b>50</b>
COMMUNIGATE SYSTEMS.....	52
GECAD TECHNOLOGIES .....	58
IBM CORPORATION .....	64
ICEWARP, INC.....	72
IPSWITCH, INC.....	78
KERIO TECHNOLOGIES, INC .....	84
MAILSITE SOFTWARE, INC.....	89
MICROSOFT CORPORATION.....	96
NOVELL, INC.....	106
OPEN-XCHANGE INC.....	113
SUN MICROSYSTEMS .....	118
ZIMBRA, INC. ....	123

## LIST OF FIGURES

FIGURE 1: ON-PREMISES EMAIL AND COLLABORATION MARKET – REVENUE, 2009-2013 .....	15
FIGURE 2: ON-PREMISES EMAIL AND COLLABORATION – IB MARKET SHARE, 2009 .....	35
FIGURE 3: ON-PREMISES EMAIL AND COLLABORATION – REVENUE MARKET SHARE, 2009.....	36
FIGURE 4: MICROSOFT EXCHANGE SERVER IB BY VERSION, 2009 & 2013.....	38
FIGURE 5: IBM LOTUS NOTES/DOMINO IB BY VERSION, 2009 & 2013.....	40
FIGURE 6: ON-PREMISES EMAIL AND COLLABORATION – REVENUE FORECAST, 2009-2013.....	42
FIGURE 7: ON-PREMISES EMAIL AND COLLABORATION – IB BY REGION, 2009 & 2013 .....	44
FIGURE 8: ON-PREMISES EMAIL AND COLLABORATION – IB BY BUSINESS SIZE, 2009 & 2013...	47

## LIST OF TABLES

TABLE 1: WORLDWIDE CORPORATE ON-PREMISES MAILBOXES, 2009-2013 .....	20
TABLE 2: ON-PREMISES EMAIL AND COLLABORATION – MARKET SHARE BY VENDOR, 2009 ....	34
TABLE 3: MICROSOFT EXCHANGE SERVER IB BY VERSION, 2009-2013 .....	38
TABLE 4: IBM LOTUS NOTES/DOMINO IB BY VERSION, 2009-2013 .....	40
TABLE 5: ON-PREMISES EMAIL AND COLLABORATION – IB & REVENUE FORECAST, 2009-2013	42
TABLE 6: ON-PREMISES EMAIL AND COLLABORATION – IB BY REGION, 2009-2013.....	44
TABLE 7: ON-PREMISES EMAIL AND COLLABORATION – IB BY BUSINESS SIZE, 2009-2013 .....	46
TABLE 8: ON-PREMISES EMAIL AND COLLABORATION FEATURE COMPARISON, 2009.....	48