



THE RADICATI GROUP, INC.
A TECHNOLOGY MARKET RESEARCH FIRM

eDiscovery and Data Loss Prevention Market, 2008-2012

<http://www.radicati.com>

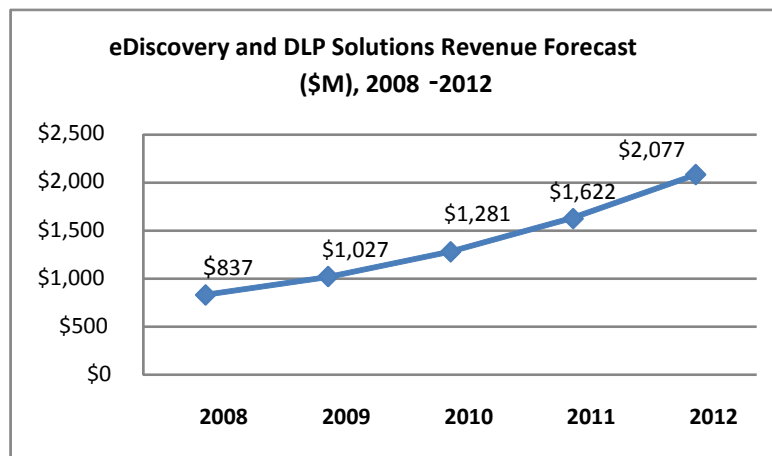
Cost – US \$3,000 by company P.O. or \$2,500 by credit card

eDiscovery and Data Loss Prevention (DLP) are supervision solutions that help companies monitor and manage electronic data travelling over their corporate channels.

This report provides a comprehensive analysis of the eDiscovery and Data Loss Prevention Market, including:

- ☒ Market Size, Market Share by Vendor, Four-Year Forecasts, and Breakouts by Region. It includes detailed market analysis, as well as information on key regulations.
- ☒ The Study Covers Two Key Market Segments:
 - eDiscovery
 - Data Loss Prevention
- ☒ In-depth analysis of leading market players: *Autonomy ZANTAZ, Attenex, C2C, Case Central, Clearswift, Clearwell Systems, Computer Associates, EMC, IntelliReach, Kazeon, Liquid Machines, LiveOffice, McAfee, Microsoft, Mimosa Systems, Orchestria, Privacy Networks, Proofpoint, Secure Computing, Sophos, Symantec, Waterford Technologies, Websense, ZyLab, and others.*

This report is intended for Organizations, Vendors, and Investors who need to make informed decisions about the eDiscovery and Data Loss Prevention market.



Headquarters: 595 Lytton Avenue
Palo Alto, CA 94301
phone: (650) 322-8059
fax: (650) 322-8061

Europe: 29E Fitzjohns Avenue
London NW3 5JY, UK
phone: +44 (0) 20 7794-4298
fax: +44 (0) 20 7431-9375

About The Radicati Group, Inc.

The Radicati Group covers all aspects of email security, email archiving, regulatory compliance, wireless technologies, web services, identity management, instant messaging, unified communications, VoIP, and more. The company provides both quantitative and qualitative information, including detailed market size, installed base and forecast information on a worldwide basis, as well as detailed country breakouts.

The Radicati Group works with corporate organizations to assist them in selecting the right products and technologies to support their business needs, as well as with vendors to define the best strategic direction for their products. We also work with investment firms on a worldwide basis to help them identify and assess new investment opportunities.

The Radicati Group, Inc. is headquartered in Palo Alto, CA, with a Hong Kong Office, European office in London, UK and an Australian office in Melbourne.

ORDER FORM *To order, please fill out the following form and return it to The Radicati Group at the address or fax shown on the front.*

eDiscovery and Data Loss Prevention Market, 2008-2012	Name
Cost (circle one): P.O \$3,000 Credit Card \$2,500	Company
International Orders: Payment must be in US dollars, drawn on a US bank and must include bank routing numbers.	Address
Payment Method: <input type="checkbox"/> Payment Enclosed	<i>Please indicate street address - NO P.O. BOX please!</i>
<input type="checkbox"/> Please send invoice, P.O.#:	City, State, Zip
<input type="checkbox"/> VISA <input type="checkbox"/> MasterCard <input type="checkbox"/> Amex	Country
Card Number: Exp. Date:	Phone Fax
Signature	Email

**PLEASE SEE THE FOLLOWING PAGES FOR THE
REPORT'S FULL TABLE OF CONTENTS.**

TABLE OF CONTENTS

SCOPE	7
METHODOLOGY	9
EXECUTIVE SUMMARY	11
CHAPTER 1.0: MARKET ANALYSIS	15
1.1 MARKET DEFINITION	17
1.2 MARKET SEGMENTATION.....	20
1.3 MARKET ANALYSIS	21
1.4 eDISCOVERY SOLUTIONS KEY TRENDS AND ANALYSIS.....	25
1.4.1 eDiscovery Solutions Market Share	28
1.4.2 eDiscovery Solutions Forecast.....	31
1.4.3 eDiscovery Solutions Breakout by Region	33
1.5 Data Loss Prevention Solutions Key Trends and Analysis.....	34
1.5.1. Data Loss Prevention Solutions Market Share	36
1.5.2 Data Loss Prevention Solutions Forecast.....	38
1.5.3 Data Loss Prevention Solutions Breakout by Region	41
1.6 Electronic Records Retention Rules and Regulations.....	42
1.6.1 US Regulations – Financial and Insurance Institutions	43
1.6.2 US Regulations - Health Care and Pharmaceutical Companies	48
1.6.3 US Regulations - Government and Military Organizations	49
1.6.4 US Regulations - Telecommunications Companies.....	50
1.6.5 US Regulations - Service Providers.....	50
1.6.6 US Regulations - Amendments to Federal Rules of Civil Procedures (FRCP).....	51
1.6.7 US Regulations - Legal Guidelines.....	51
1.6.8 UK Regulations - Financial Companies	52
1.6.9 UK Regulations - Service Providers	53
1.6.10 UK Regulations - Government Organizations	53
CHAPTER 2.0: KEY PLAYERS	55
Autonomy ZANTAZ, Inc.	57
Attenex Corporation.....	61
Clearswift Limited.....	65
LiveOffice LLC.....	69
Microsoft Corporation	72
Mimosa Systems, Inc.	76
Orchestria	80
Proofpoint	83
Secure Computing.....	87
Sophos Plc.....	91
Symantec Corporation	94
Waterford Technologies, Inc.....	99
Additional eDiscovery and Data Loss Prevention Vendors	104

LIST OF FIGURES

<i>Figure 1: eDiscovery and Data Loss Prevention as Part of a Supervision Suite</i>	18
<i>Figure 2: eDiscovery Installed Base Market Share, 2008</i>	30
<i>Figure 3: eDiscovery Revenue Market Share, 2008</i>	31
<i>Figure 4: eDiscovery Solutions IB Forecast, 2008-2012</i>	32
<i>Figure 5: eDiscovery Solutions Revenue Forecast, 2008-2012</i>	33
<i>Figure 6: eDiscovery Solutions Revenue Forecast by Region, 2008-2012</i>	33
<i>Figure 7: DLP Solutions Installed Base Market Share (%), Year-end 2008</i>	37
<i>Figure 8: DLP Solutions Revenue Market Share (%), Year-end 2008</i>	38
<i>Figure 9: DLP Solutions Installed Base Forecast, 2008-2012</i>	40
<i>Figure 10: DLP Solutions Revenue Forecast, 2008-2012</i>	40
<i>Figure 11: DLP Solutions Revenue by Region, 2008-2012</i>	41

LIST OF TABLES

<i>Table 1: eDiscovery and DLP IB and Revenue Forecast, 2008-2012.....</i>	<i>20</i>
<i>Table 2: Key Features of an Electronic Legal Discovery Solution</i>	<i>26</i>
<i>Table 3: Difference between Compliance and Legal eDiscovery Solutions</i>	<i>27</i>
<i>Table 4: eDiscovery Solutions Market Share, 2008</i>	<i>29</i>
<i>Table 5: eDiscovery Solutions Forecast, 2008-2012.....</i>	<i>32</i>
<i>Table 6: DLP Solutions Market Share, 2008.....</i>	<i>36</i>
<i>Table 7: DLP Solutions IB and Revenue Forecast, 2008-2012.....</i>	<i>39</i>
<i>Table 8: Key Government Regulations.....</i>	<i>43</i>