

THE RADICATI GROUP, INC.  
A TECHNOLOGY MARKET RESEARCH FIRM

## ***Messaging and Collaboration Market, 2007-2011***

<http://www.radicati.com>

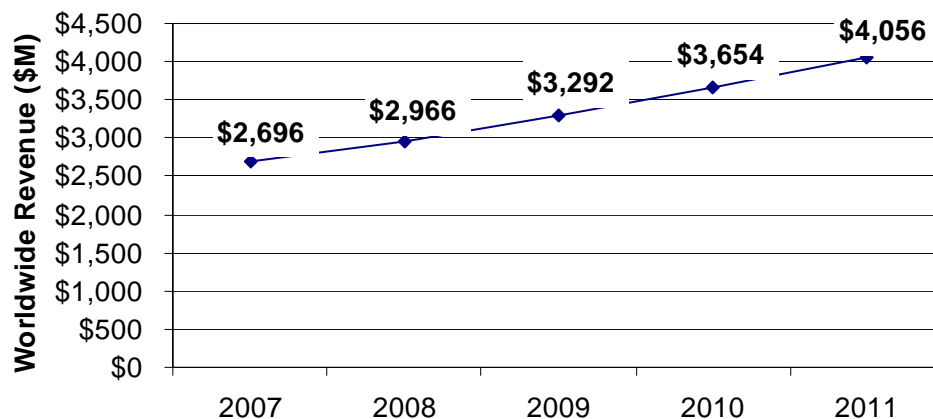
Cost – US \$3,000 by company P.O. or \$2,500 by credit card

A comprehensive analysis of the *Messaging and Collaboration* market, including:

- ⊗ Installed Base and Revenue Market Share by Vendor, Four-Year Forecasts, and Installed Base by Region and Business Size.
- ⊗ Microsoft Exchange Server and IBM Lotus Domino Deployment by Version.
- ⊗ Breakout of Messaging and Collaboration Platforms by Operating System.
- ⊗ In-depth analysis of leading market players: *Alt-N Technologies, CommuniGate Systems, Gordano, IBM, Ipswitch, Kerio Technologies, Mailsite Software, Microsoft, Mirapoint, Novell, Open-Xchange, Scalix, Sun Microsystems, Zimbra*, and others.

This report is intended for Organizations, Vendors, and Investors who need to make informed decisions about the *Messaging and Collaboration* market.

**Messaging and Collaboration Platforms - Revenue  
Forecast, 2007-2011**



Headquarters: 595 Lytton Avenue  
Palo Alto, CA 94301  
phone: (650) 322-8059  
fax: (650) 322-8061

Europe: 29E Fitzjohns Avenue  
London NW3 5JY, UK  
phone: +44 (0) 20 7794-4298  
fax: +44 (0) 20 7431-9375

## About The Radicati Group, Inc.

The Radicati Group covers all aspects of email security, email archiving, regulatory compliance, wireless technologies, web services, identity management, instant messaging, unified communications, VoIP, and more. The company provides both quantitative and qualitative information, including detailed market size, installed base and forecast information on a worldwide basis, as well as detailed country breakouts.

The Radicati Group works with corporate organizations to assist them in selecting the right products and technologies to support their business needs, as well as with vendors to define the best strategic direction for their products. We also work with investment firms on a worldwide basis to help them identify and assess new investment opportunities.

The Radicati Group, Inc. is headquartered in Palo Alto, CA, with a Hong Kong Office, European office in London, UK and an Australian office in Melbourne.

**ORDER FORM** *To order, please fill out the following form and return it to The Radicati Group at the address or fax shown on the front.*

Messaging and Collaboration Market, 2007-2011	<i>Name</i>	
Cost (circle one): P.O \$3,000      Credit Card \$2,500	<i>Company</i>	
International Orders: Payment must be in US dollars, drawn on a US bank and must include bank routing numbers.	<i>Address</i>	
<b>Payment Method:</b> <input type="checkbox"/> Payment Enclosed	<i>Please indicate street address - NO P.O. BOX please!</i>	
<input type="checkbox"/> Please send invoice, P.O.#:	<i>City, State, Zip</i>	
<input type="checkbox"/> VISA <input type="checkbox"/> MasterCard <input type="checkbox"/> Amex	<i>Country</i>	
<i>Card Number:</i> _____ <i>Exp. Date:</i> _____	<i>Phone</i>	<i>Fax</i>
<i>Signature</i> _____	<i>Email</i>	

**PLEASE SEE THE FOLLOWING PAGES FOR THE REPORT'S FULL TABLE OF CONTENTS.**

## TABLE OF CONTENTS

<b>SCOPE .....</b>	<b>9</b>
<b>METHODOLOGY .....</b>	<b>11</b>
<b>EXECUTIVE SUMMARY .....</b>	<b>13</b>
<b>CHAPTER ONE – MARKET ANALYSIS .....</b>	<b>17</b>
1.1 MARKET DEFINITION .....	19
1.2 MARKET SEGMENTATION.....	21
1.3 MARKET ANALYSIS .....	23
1.4 MESSAGING AND COLLABORATION MARKET SHARE BY VENDOR .....	27
1.4.1 MICROSOFT EXCHANGE SERVER DEPLOYMENT BY VERSION.....	33
1.4.2 IBM LOTUS DOMINO DEPLOYMENT BY VERSION.....	37
1.5 MESSAGING AND COLLABORATION FORECAST.....	41
1.6 MESSAGING AND COLLABORATION INSTALLED BASE BY REGION .....	43
1.7 MESSAGING AND COLLABORATION INSTALLED BASE BY BUSINESS SIZE .....	45
1.8 MESSAGING AND COLLABORATION PLATFORMS BY OPERATING SYSTEM.....	49
<b>CHAPTER TWO – MESSAGING VENDORS .....</b>	<b>51</b>
ALT-N TECHNOLOGIES, LTD.....	53
COMMUNIGATE SYSTEMS .....	57
GORDANO LTD. ....	61
INTERNATIONAL BUSINESS MACHINES CORP.....	65
IPSWITCH, INC. ....	69
KERIO TECHNOLOGIES INC. ....	73
MAILSITE SOFTWARE, INC.....	77
MICROSOFT CORPORATION.....	81
MIRAPPOINT INC. ....	87
NOVELL .....	91
OPEN-XCHANGE INC. ....	95
SCALIX .....	99
SUN MICROSYSTEMS, INC. ....	103
ZIMBRA .....	107

## LIST OF FIGURES

<i>FIGURE 1: MESSAGING AND COLLABORATION – REVENUE FORECAST, 2007-2011 .....</i>	<i>15</i>
<i>FIGURE 2: MESSAGING AND COLLABORATION – IB MARKET SHARE BY VENDOR, 2007 .....</i>	<i>31</i>
<i>FIGURE 3: MESSAGING AND COLLABORATION – REV. MARKET SHARE BY VENDOR, 2007 .....</i>	<i>31</i>
<i>FIGURE 4: MICROSOFT EXCHANGE SERVER IB BY VERSION, 2007 &amp; 2011 .....</i>	<i>35</i>
<i>FIGURE 5: IBM LOTUS DOMINO IB BY VERSION, 2007 &amp; 2011 .....</i>	<i>39</i>
<i>FIGURE 6: MESSAGING AND COLLABORATION – REVENUE FORECAST, 2007-2011 .....</i>	<i>42</i>
<i>FIGURE 7: MESSAGING AND COLLABORATION – IB DIST. BY REGION, 2007-2011 .....</i>	<i>44</i>
<i>FIGURE 8: MESSAGING AND COLLABORATION – IB DIST. BY BUSINESS SIZE, 2007 &amp; 2011 .....</i>	<i>47</i>

## LIST OF TABLES

<i>TABLE 1: CORPORATE MAILBOXES – INSOURCED VS. OUTSOURCED IB, 2007-2011 .....</i>	<i>19</i>
<i>TABLE 2: MESSAGING AND COLLABORATION – IB &amp; REV. MARKET SHARE BY VENDOR, 2007</i>	<i>30</i>
<i>TABLE 3: MICROSOFT EXCHANGE SERVER IB BY VERSION, 2007-2011 .....</i>	<i>34</i>
<i>TABLE 4: IBM LOTUS DOMINO IB BY VERSION, 2007-2011 .....</i>	<i>38</i>
<i>TABLE 5: MESSAGING AND COLLABORATION – IB &amp; REVENUE FORECAST, 2007-2011.....</i>	<i>42</i>
<i>TABLE 6: MESSAGING AND COLLABORATION – IB DISTRIBUTION BY REGION, 2007-2011.....</i>	<i>44</i>
<i>TABLE 7: MESSAGING AND COLLABORATION – IB DIST. BY BUSINESS SIZE, 2007-2011 .....</i>	<i>46</i>
<i>TABLE 8: MESSAGING AND COLLABORATION PLATFORMS BY OS SUPPORT, 2007 .....</i>	<i>50</i>