

THE RADICATI GROUP, INC.

A CONSULTING AND MARKET RESEARCH FIRM

Microsoft Exchange Server 2007 – Total Cost of Ownership

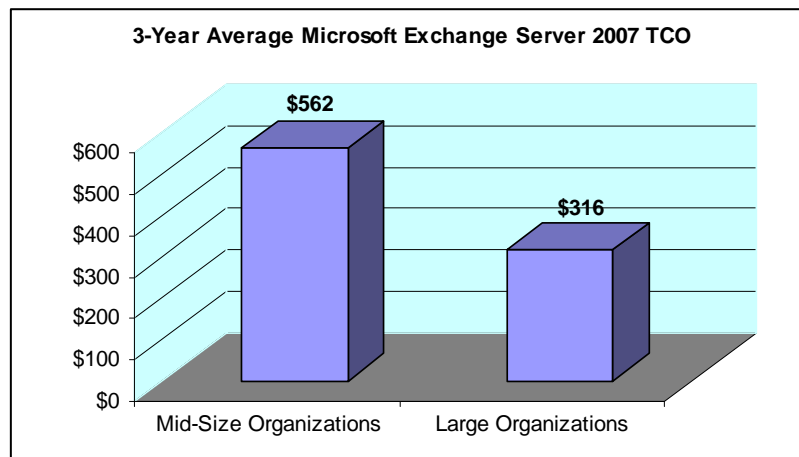
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This study looks at the Total Cost of Ownership (TCO) of Microsoft Exchange Server 2007 in a total of 19 enterprise organizations, divided into two size groups:

- ⊕ 12 Mid-size organizations in the 500-2,500 user range, with a median size of 1,000 users.
- ⊕ 7 Large organizations in the 4,500+ user range, with a median size of 5,200 users.
- ⊕ The study looks at Total Cost of Ownership costs along the following dimensions:
 - Acquisition costs
 - Maintenance costs
 - Installation costs
 - Administration costs
 - Downtime costs
 - Storage costs
 - Training costs
- ⊕ It also provides summary information on deployment of 3rd party products for security and wireless email.

This report is intended for Corporate Organizations, Vendors, Service Providers and Investors who need to make informed decisions about the Messaging industry.



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About The Radicati Group, Inc.

The Radicati Group covers all aspects of email security, email archiving, regulatory compliance, wireless technologies, web services, identity management, instant messaging, unified communications, VoIP, and more. The company provides both quantitative and qualitative information, including detailed market size, installed base and forecast information on a worldwide basis, as well as detailed country breakouts.

The Radicati Group works with corporate organizations to assist them in selecting the right products and technologies to support their business needs, as well as with vendors to define the best strategic direction for their products. We also work with investment firms on a worldwide basis to help them identify and assess new investment opportunities.

The Radicati Group, Inc. is headquartered in Palo Alto, CA, with a Hong Kong Office, European office in London, UK and an Australian office in Melbourne.

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