



The Radicati Group, Inc.  
[www.radicati.com](http://www.radicati.com)

# Mobile App Reputation Services

## A Radicati Group Web Event

*\*\* Please dial-in by phone to listen to the audio portion of this event. The dial-in number is in your registration confirmation email as well as on the side panel of your screen.*

9:30 am, PT  
June 20, 2013

# Speakers & Agenda



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## Speakers:

- ▶ Timur Kovalev, *Mobile Technology Director, Webroot*
- ▶ Marta Kusinska, *WW Marketing Manager, FancyFon*

## Agenda:

- ▶ *Overview Presentations from Webroot and FancyFon*
- ▶ *Guest Speaker Discussion – moderated by Sara Radicati*
- ▶ *Audience Q & A session*



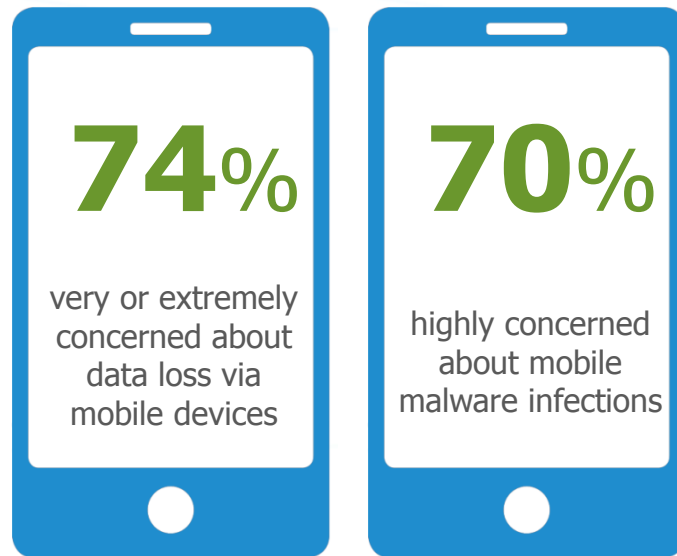
**WEBROOT®**

**Importance of Mobile App Reputation**  
June 2013

Timur Kovalev

Mobile Technology Director

# Mobile Threats are Real and Costly



**83%** mobile creates high security risk



Impacted help desk time to repair damage



Required additional IT to manage mobile security



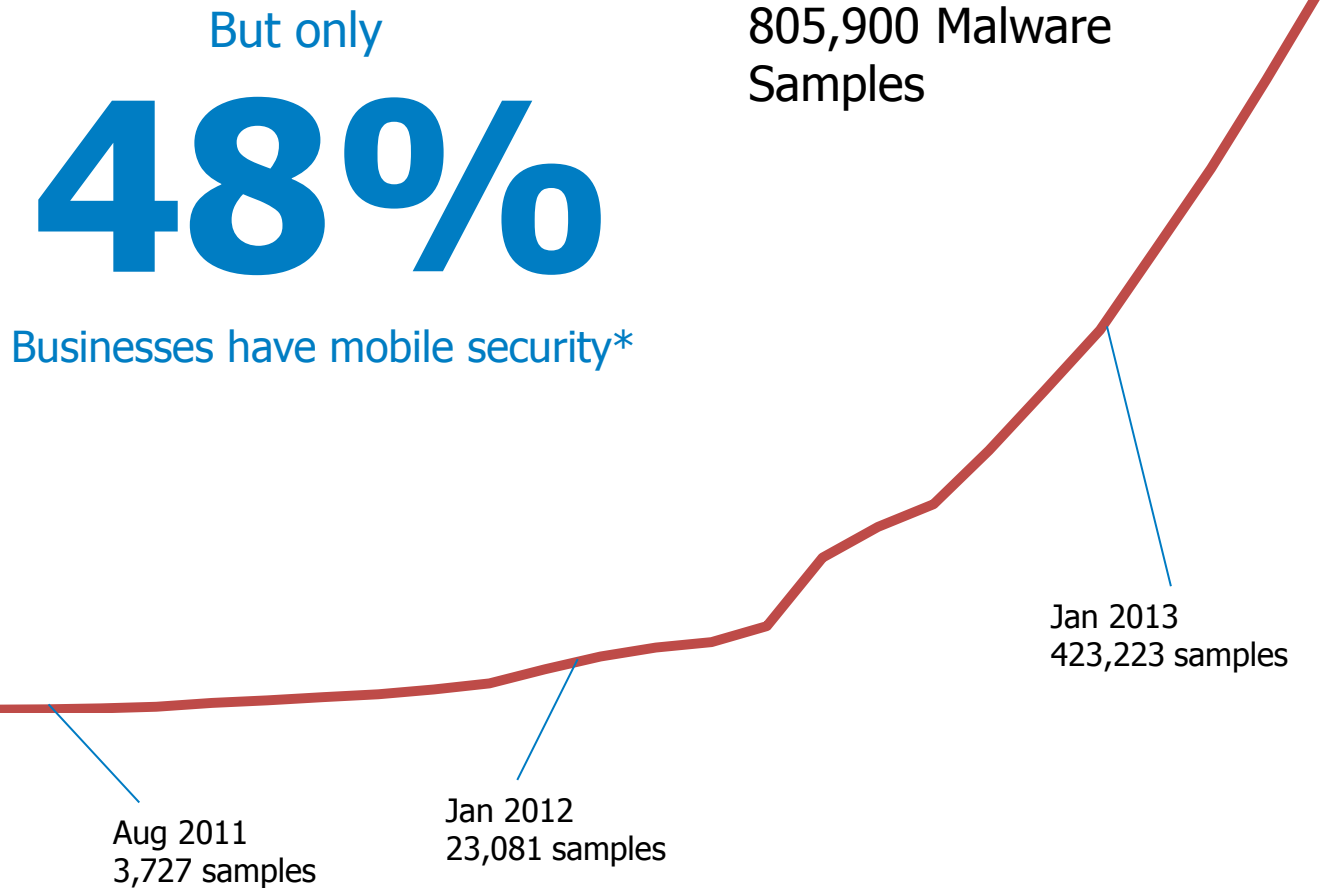
Mobile threats reduced employee productivity



Business activities were significantly disrupted

Source: Webroot Research, October 2012

# Webroot Research: Mobile Threats Are Growing- **FAST**



# Mobile Threats: Driven by User Behavior

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**SCAMS**



**PHISHING**



**SPAM**



**MALICIOUS APPS**



# Webroot Cloud Security Intelligence: Mobile Solutions for Partners

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- **Mobile App Reputation Service**
  - Categorizes and scores mobile apps reducing the chance of installing malicious or unwanted apps
- **Android Mobile SDK**
  - Anti-virus, anti-malware and secure web browsing solution that allows mobile providers to offer robust security for their customers
- **SecureWeb Browser SDK**
  - Android browser with best-in-class web content classification and reputation

# Importance of App “Reputation”

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**BAD**

**In Between?**

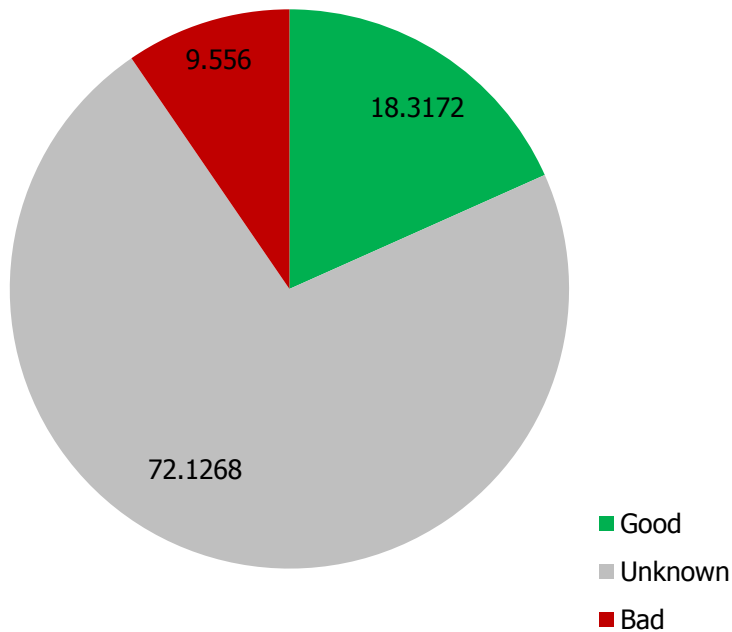
**GOOD**

- Most solutions view apps as good or bad- binary approach
- Webroot has ability to provide granular details on mobile apps
- Make a decision on the “gray” apps based characteristics and behavior
  - Unwanted
  - Suspicious
  - Moderate
  - Benign
  - Trustworthy
- Manages risk, empowers decision maker (Admin or MDM policy) to enforce policy based on reputation

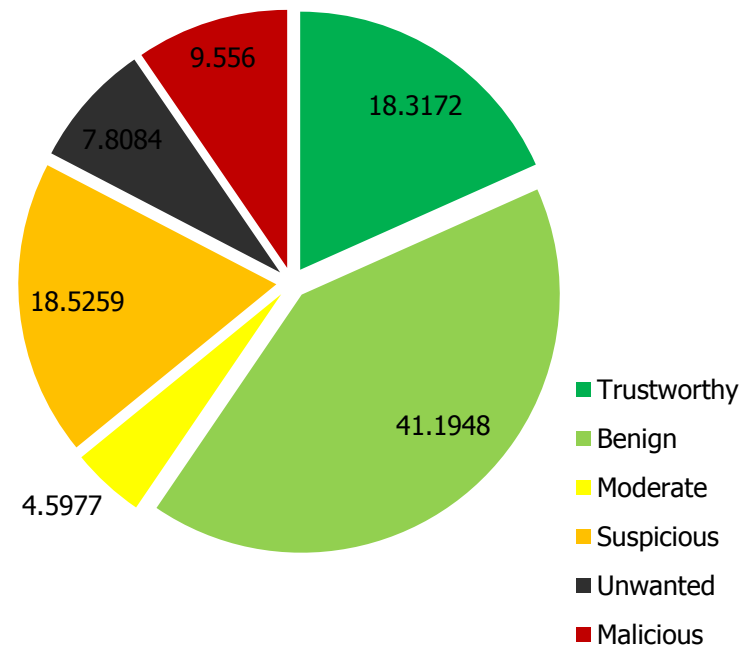


# Webroot: Filling in the "Gray"

## Detection Distribution

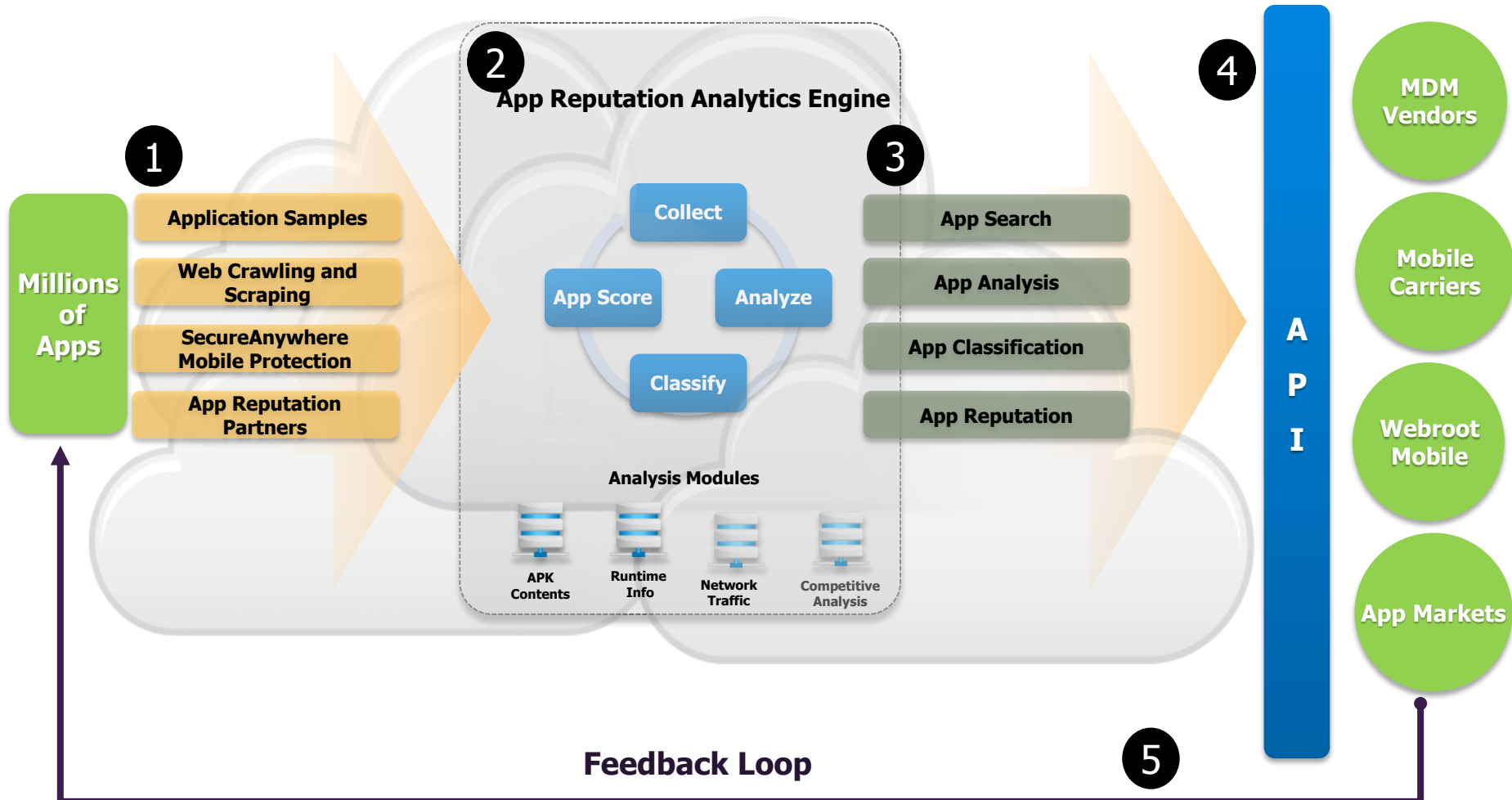


## Reputation Distribution



# How Webroot App Reputation Service Works

## Webroot Intelligence Network Mobile App Reputation Service



# Reputation Bands

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- **Malicious** – The application was detected as a non-PUA (Potentially Unwanted Application) threat (i.e., Trojan, Rootkit, etc.) by Webroot definitions. Figure 5 shows the distribution of Malicious Threats by type classified by the App Reputation Service
- **Unwanted** – The application was detected as a PUA by Webroot definitions. PUA is not malware but has unwanted characteristics. Some unwanted characteristics include aggressive ads and popups, intrusive privacy policies, marketing to contacts, etc.
- **Suspicious** – The application has not triggered any definitions, but Webroot machine classifiers scored the application in the malicious and unwanted range
- **Moderate** – Seemingly benign application that contains dangerous permissions (e.g., SEND SMS, CALL PHONE, etc.)
- **Benign** – Non-whitelisted application that contains no dangerous permissions
- **Trustworthy** – Whitelisted applications that is safe to use

# Other Reputation Heuristics

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## **Android**

- Permissions
- Source Code Detections
- NetCap Detections
- X-References
  - Package
  - Certificate
- Sources of Application
- Popularity
- Age

## **iOS**

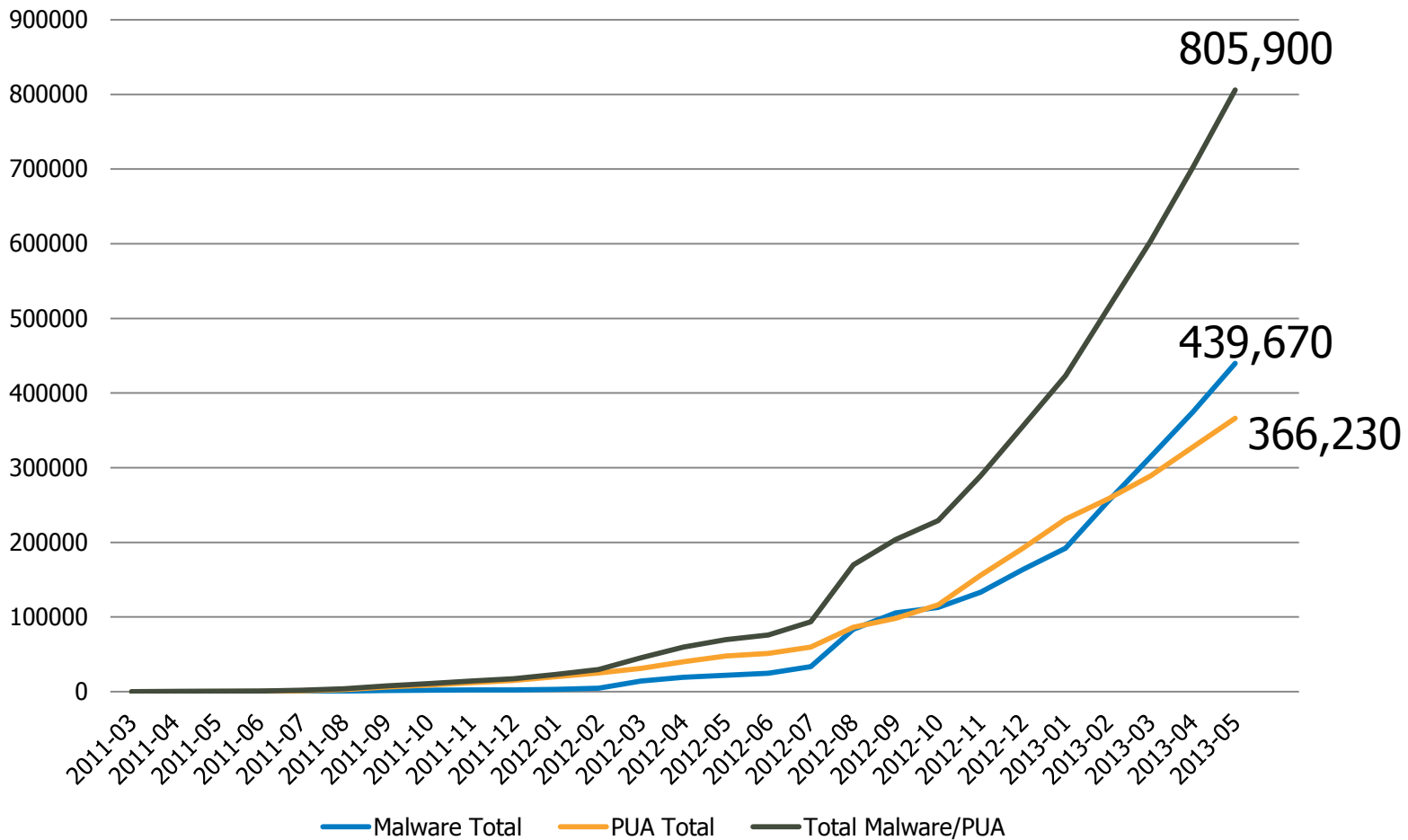
- App Popularity
- Developer Tenure
- Imported Libraries
- Size
- Age
- Maturity Rating
- Android X-Reference

# Webroot Advantage

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- State of the Art Back-end Automation
  - Proactive Data Acquisition
  - 3<sup>rd</sup> party intelligence integration
  - Re-evaluation
  - Cross-referencing
  - Application History
- Consumer Endpoint Feedback
- Active Machine Learning – System Improves Over Time
- Beyond Reputation - Granular Decision Points

# Results: Android Malware, Out of 3M+ Apps



# Mobile Security Intelligence Stats

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**3.5 Million** Mobile applications

**9 Billion** URLs

**310 Million** Domains

**550 Million** IP addresses

**100TB** Malware data

**Millions** Connected nodes

Webroot

**WEBROOT®**

**Thank You!**



# Harnessing Enterprise Mobility with **FAMOC**



# Mobility Management with FAMOC



**Asset  
Management**



**Security  
Management**



**Application  
Management**



**End-User  
Self-Care**



**Data Access  
Management**



**Remote  
Support**

# FAMOC MDM Key Benefits

Single point of control

Comprehensive security solution

Flexibility

Multi-OS support

BYOD support

Remote troubleshooting

Robust management capabilities

# Challenges

„My company is my castle“

How to protect business against mobile threats?

- Sensitive data control and protection
- Automatic lock for devices that breach security policy
- BYOD support
- Identification and alerting of threats
  - Device loss/theft
  - Malware
  - Users not being security-savvy
- Instant reaction in case of security threats
- Corporate apps security management





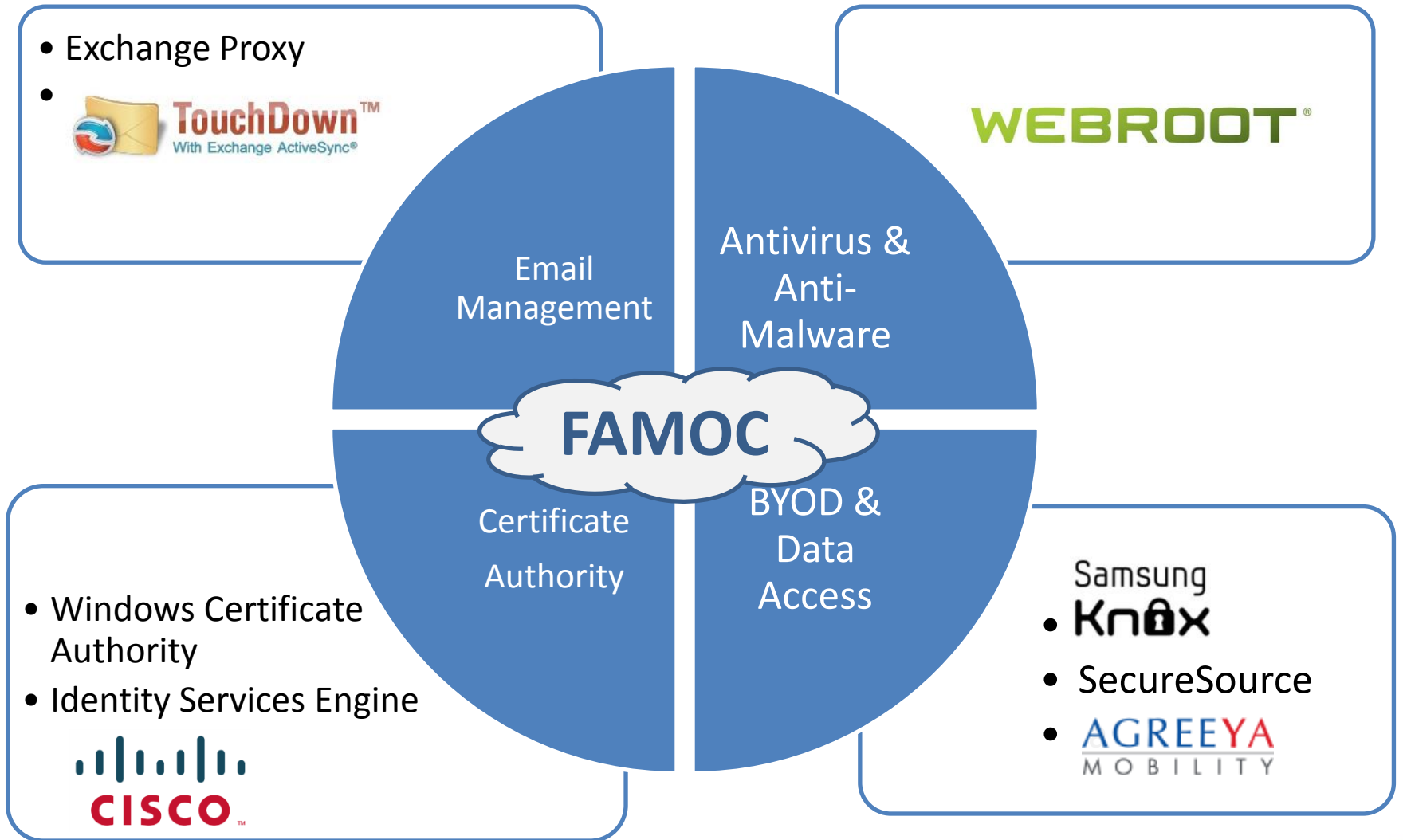
# FAMOC Security Management

## Effective security policy enforcement and monitoring

- Security policy
- Private & corporate data protection
- OTA lock/wipe
- Memory encryption
- Data & email access control
- Backup/restore
- Certificate management
- User restrictions
- Location



# FAMOC Integrating Mobile Security





# FAMOC Application Management

Secure communication, configuration and data protection platform for business apps

- Corporate AppStore
- Security management
- Malware protection
- Integration with external AppStores
- Application provisioning & updates
- Blacklist/whitelist
- Installation restrictions
- **Containerization and BYOD support**



# WEBROOT® Integration

## Antivirus & Antimalware Protection

- Integration with Application Reputation Database for application verification
- Secure web browser
- Out-of-box anti-virus protection
- Blacklisted application alert
- OTA wipe in case of security breach





# FAMOC & Webroot malicious app alert

FAMOC My account

Dashboard **Devices** SIM cards Config center Remote access Log Location **Alerts** Settings Reports

Back Edit

### Device details

User	Mark Jedrejczyk <a href="#">Info</a>
IMEI	35405300228202
Phone number	
Description	Added from startup page
Model	Samsung GT-D9000 Galaxy Chat
Platform	Android 4.0 - Samsung
WLAN MAC	B0:04:87:28:A0:87
Last contact	2013-06-10 07:37:58

### Assigned policies

Name	Type	Applied on	Policy preview	Status
Mark's new Policy	General policy	2013-06-10 07:37:47		
Mark's Policy	Security policy	2013-06-10 07:37:43		

Restart device  
Run Remote access

Device details Applications Users Agents Policies Log Alerts Location Security Backup SIM Cards Device monitor Repairs Usage data

Unread **Read** Ignored Resolved

1-2 3 4 5 6 7 8 9 10 items per page

Search:  Filter by alert type:  Search Clear

<input type="checkbox"/>	Created on	Last updated on	Details	Message
<input type="checkbox"/>	2013-06-03 14:18:27	2013-06-10 07:34:09	<b>Malicious application detected in WebRoot reputation database!</b>	da7f04e45d5847258159241338c794c1

1-2 3 4 5 6 7 8 9 10 items per page

# FancyFon Software Ltd.

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# Your Speaker Panel



The Radicati Group, Inc.  
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- ▶ **Sara Radicati**  
President & CEO, The Radicati Group
- ▶ **Timur Kovalev**  
Mobile Technology Director, Webroot
- ▶ **Marta Kusinska**  
WW Marketing Manager, FancyFon

# Thank You!



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- ▶ Corporate Web Security Market, 2013–2017
- ▶ Email Statistics Report, 2013–2017
- ▶ Microsoft SharePoint Market Analysis, 2013–2017
- ▶ Microsoft Exchange, Office 365 and Outlook Market Analysis, 2013–2017
- ▶ Content-Aware DLP Market, 2013–2017
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