



The Radicati Group, Inc.
www.radicati.com

eDiscovery Solutions

A Radicati Group Webconference

9:30 am, PT
November 3, 2011

Speakers & Agenda



The Radicati Group, Inc.
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Speakers:

- ▶ Steven d'Alencon, *VP of Product Management and Marketing, Case Central*
- ▶ Dean Gonsowski, *eDiscovery Counsel, Clearwell Systems (Symantec)*
- ▶ Jason Robman, *General Counsel, Recommind*

Agenda:

- ▶ *Presentations from Case Central, Clearwell and Recommind*
- ▶ *Speaker Panel Discussion (all) – moderated by Sara Radicati*
- ▶ *Audience Q & A session*

CaseCentral Corporation

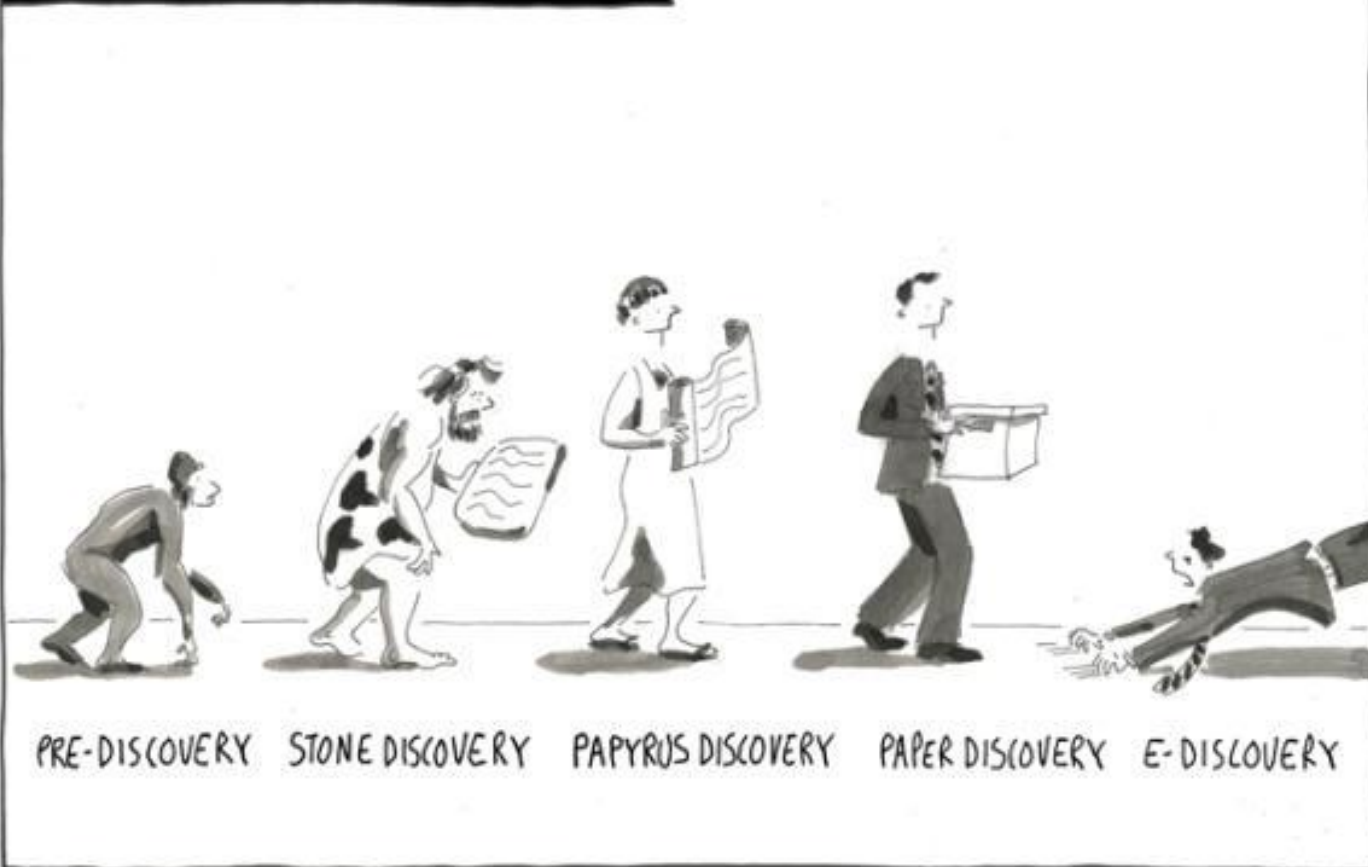
Product and Solution Overview

CASE IN POINT

by Tom Fishburne

EVOLUTION OF E-DISCOVERY

CaseCentral



© 2010

CASECENTRAL.COM/CASE IN POINT

What Corporations Are Trying to Address

Legal

- ☐ Litigation preparedness and costs
- ☐ Security & risk
- ☐ Regulatory compliance

Technology

- ☐ Bombarded with Solutions
- ☐ Explosion of data
- ☐ Data across disparate tools

Business

- ☐ Convergence of IT, Legal and Finance
- ☐ Data ownership
- ☐ Variable costs

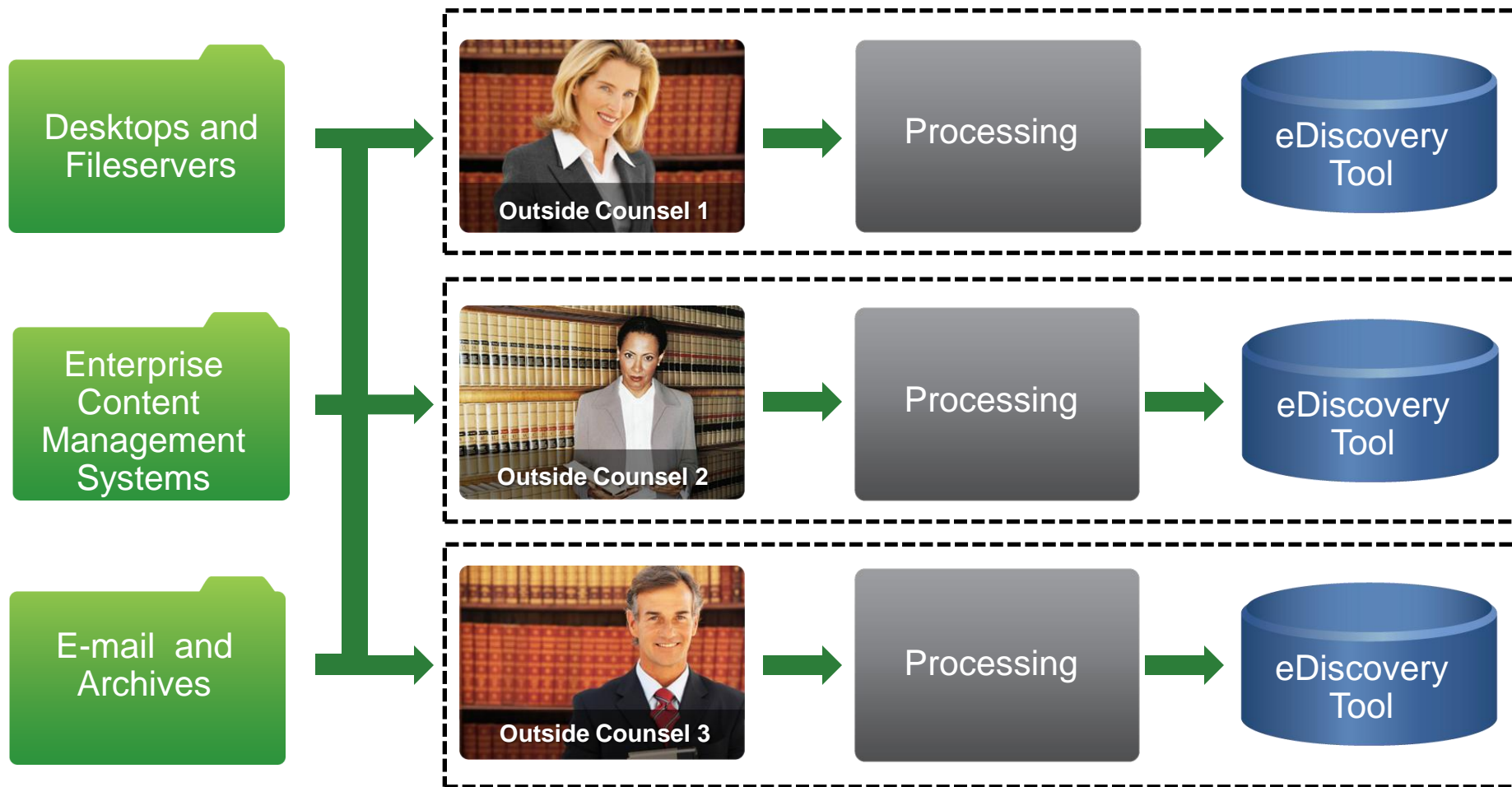
What do you think?

What We Hear

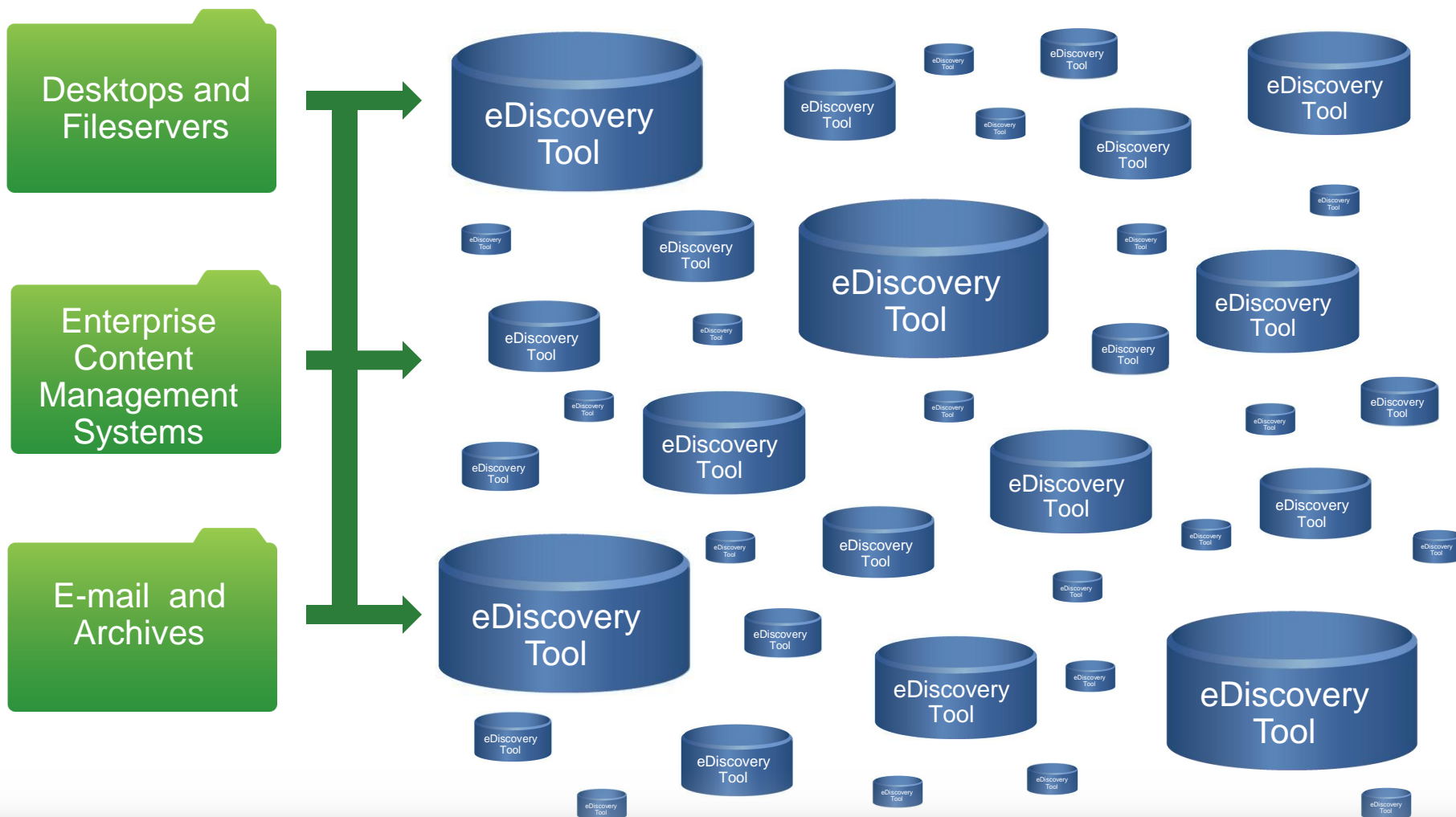
- Simplify the process – currently use multiple, disparate eDiscovery tools and/or vendors
- The ability to clearly understand how much is spent on eDiscovery
- Better visibility into case statistics and history, especially across matters



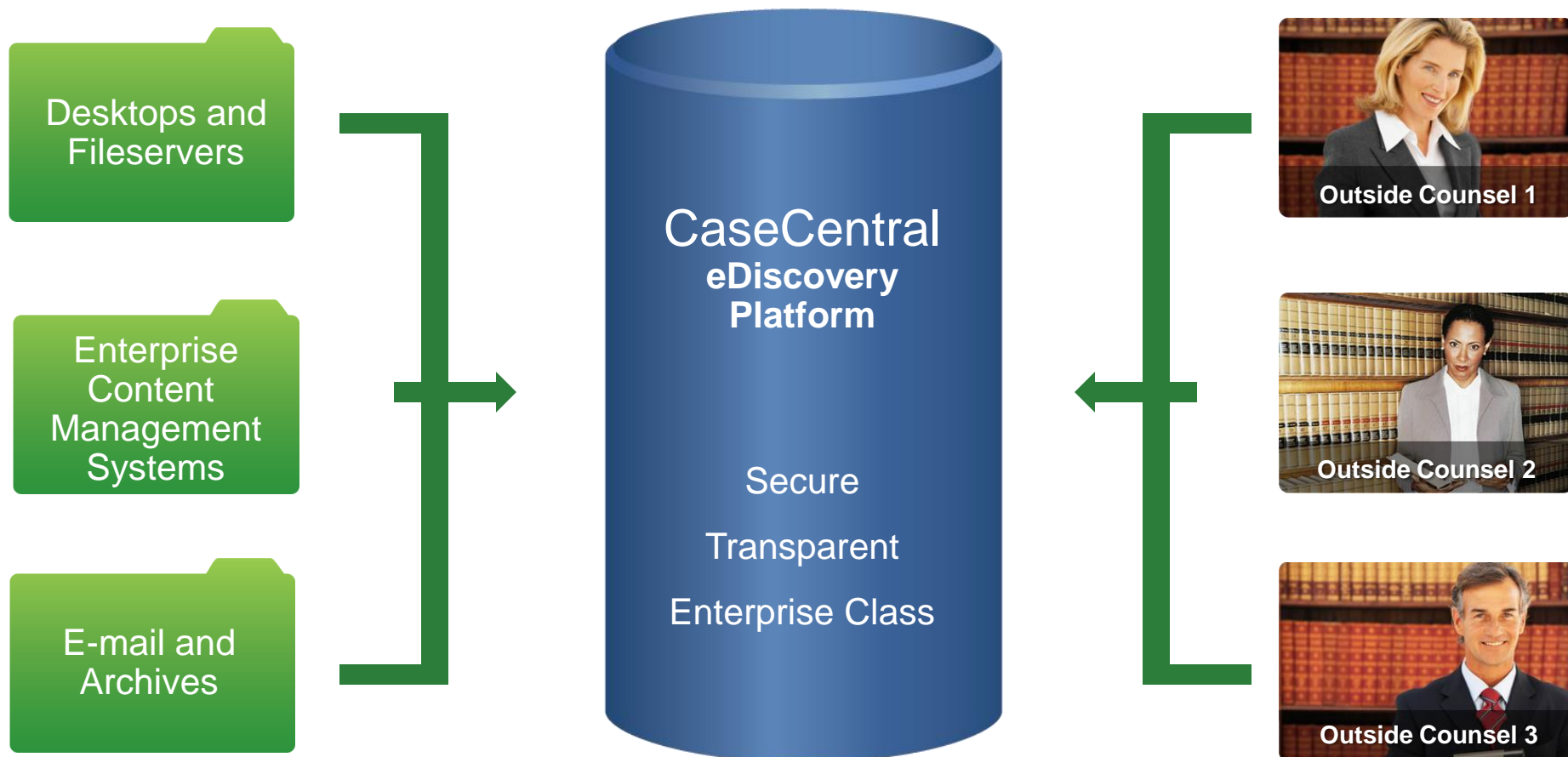
The Old Way: Single Case Approach



Average Large Company > 600 Cases/Year



Centralized Legal Repository Approach



Multi-matter and Re-use

- Leverage work product (coding, privilege decisions, etc.) between or among related cases
- Collect and process only “net new” data not collected for previous matters, saving money and time on collection, processing, and review
- Standardize processes and workflow via templates, meaning new cases can be setup in minutes from existing, approved best practices
- Re-apply searches and queries against net-new data collection
- Protect privilege across all cases easily to avoid inadvertent production of privileged documents



CaseCentral Total Discovery Management®

People

Strategic Consulting
Review strategy
Production strategy
Process improvement

Project Management
Workflow design
Collection strategy
Best practice methodology

ECA
Cost assessment
Data analysis

Process

Restoration
Chain of custody
Custodian identification

Processing
Metadata extraction
Near- and de-duplication
eMail Threading

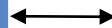
Triage
Inventory
Prioritization
Exception handling

Technology

Hosting
Access
Organization
Data schema

Review
Relevance
Privilege
Coding

Production
Reporting
Bates numbers
Redaction
Print/Export



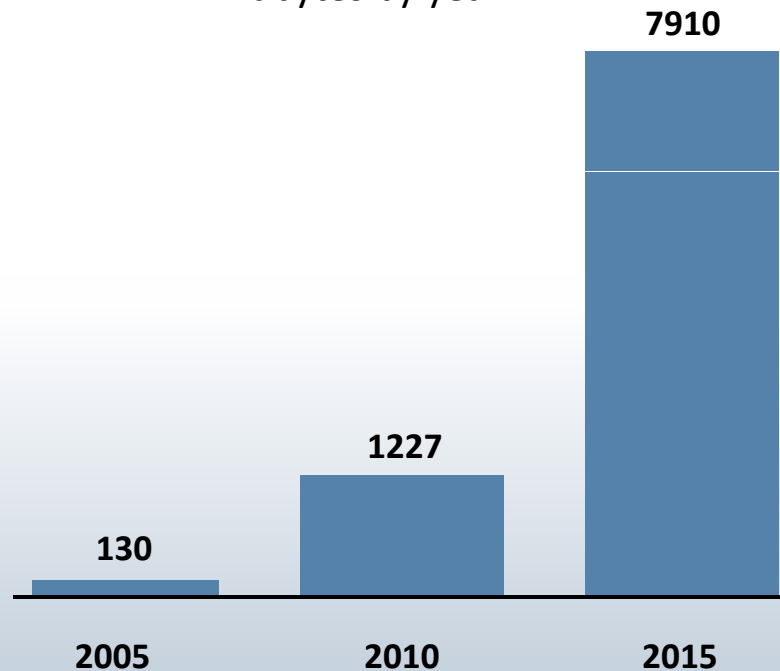


Symantec Archiving and eDiscovery

Why Automate Archiving and eDiscovery?

Worldwide Data Growth

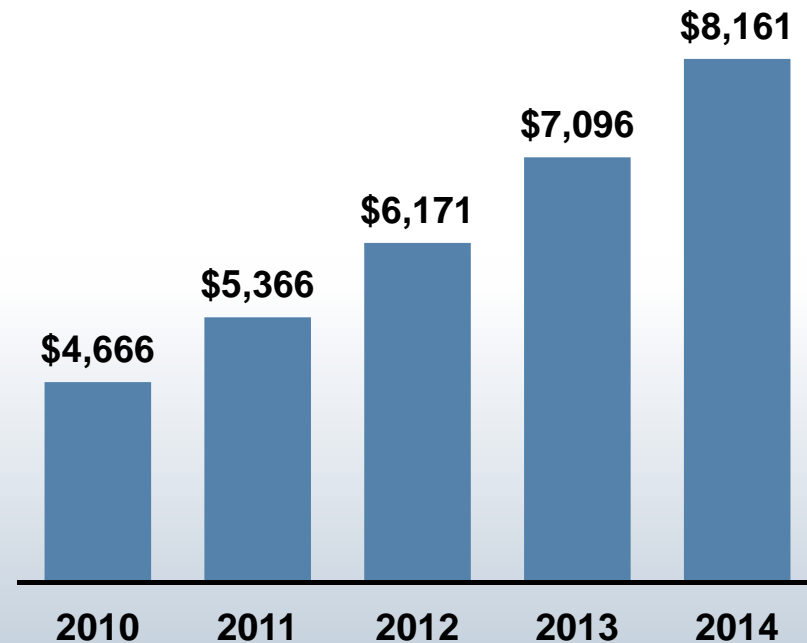
Exabytes by year



Source: IDC Digital Universe Study, sponsored by EMC, June 2011

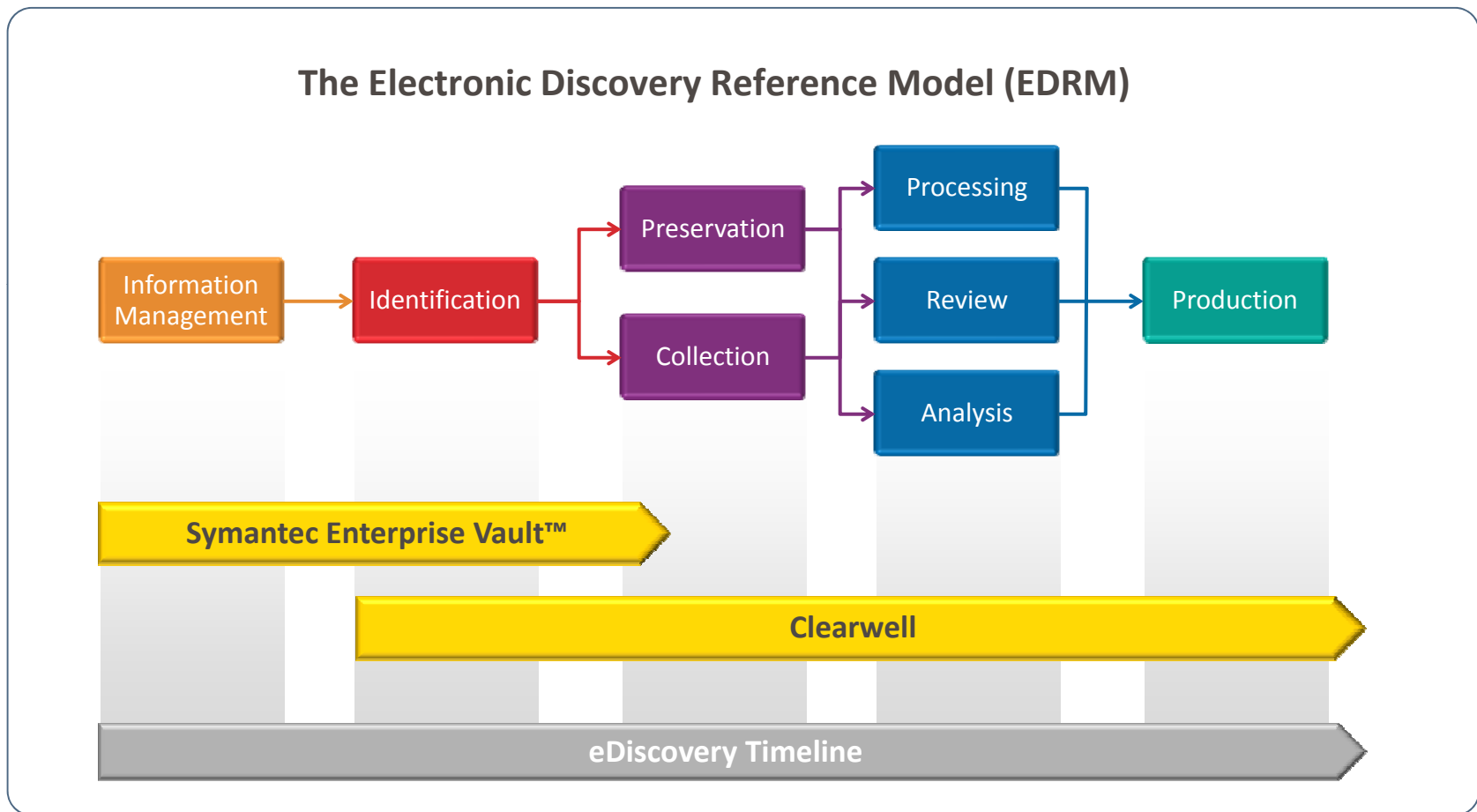
Worldwide eDiscovery Spend

\$ Millions



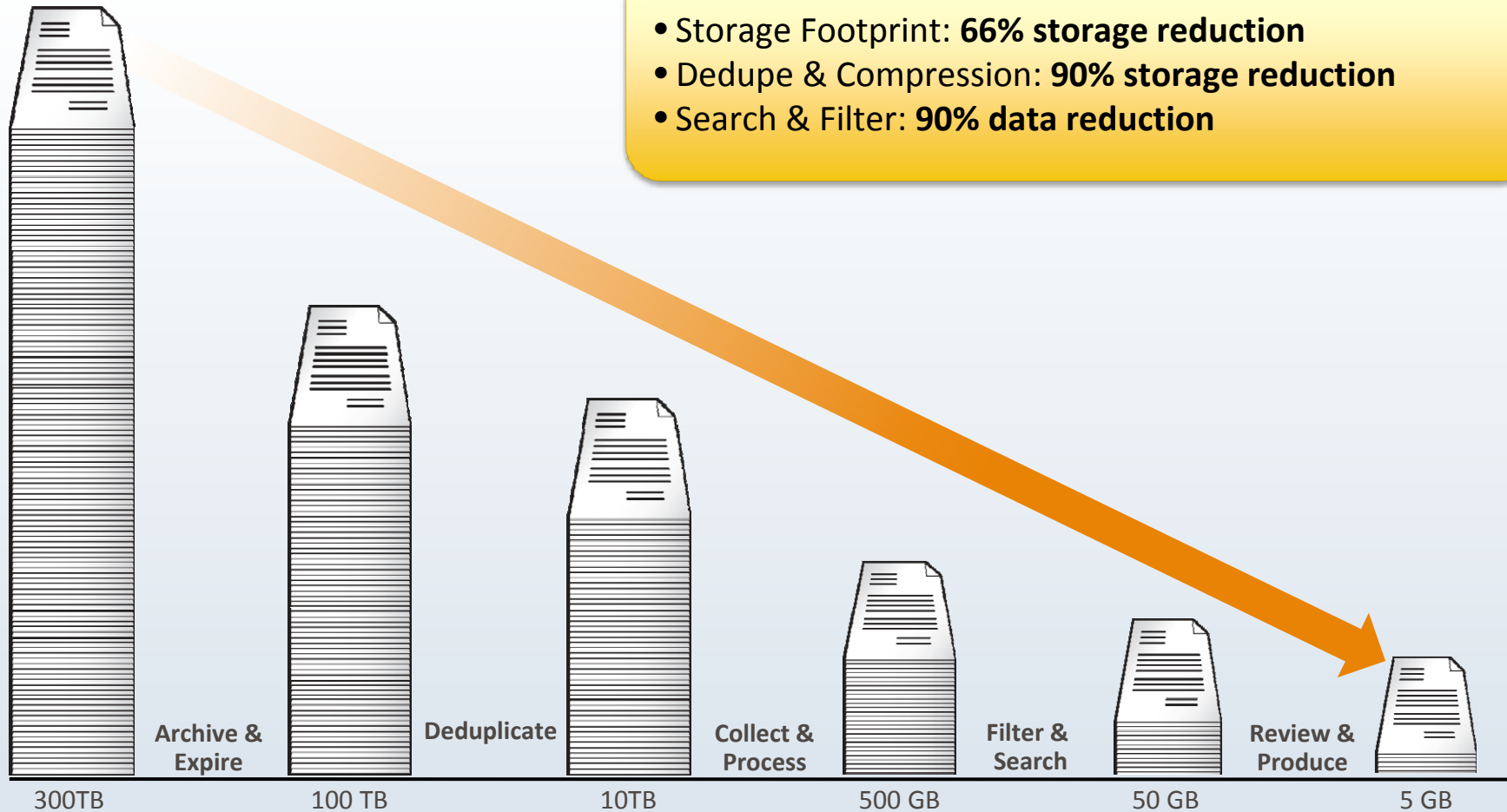
Source: "6th Annual Electronic Discovery Survey" Socha-Gelbmann, 2008

A Single Solution for the Entire Electronic Discovery Reference Model



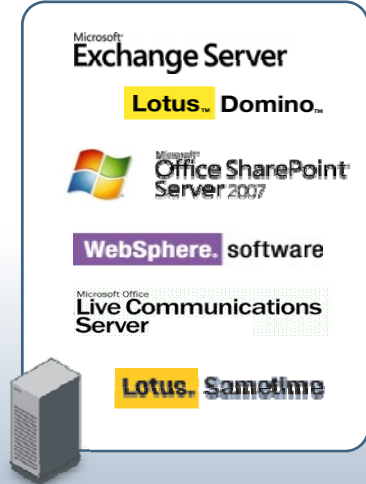
Reduce Costs for Litigation, Investigations and Regulatory Compliance

- Storage Footprint: **66% storage reduction**
- Dedupe & Compression: **90% storage reduction**
- Search & Filter: **90% data reduction**



Reduce Risk by Improving the Defensibility and Repeatability of Your Processes

Leverage a Comprehensive Data Store



Enforce Retention Policies and Legal Holds



Provide Transparency and Real-Time Reporting

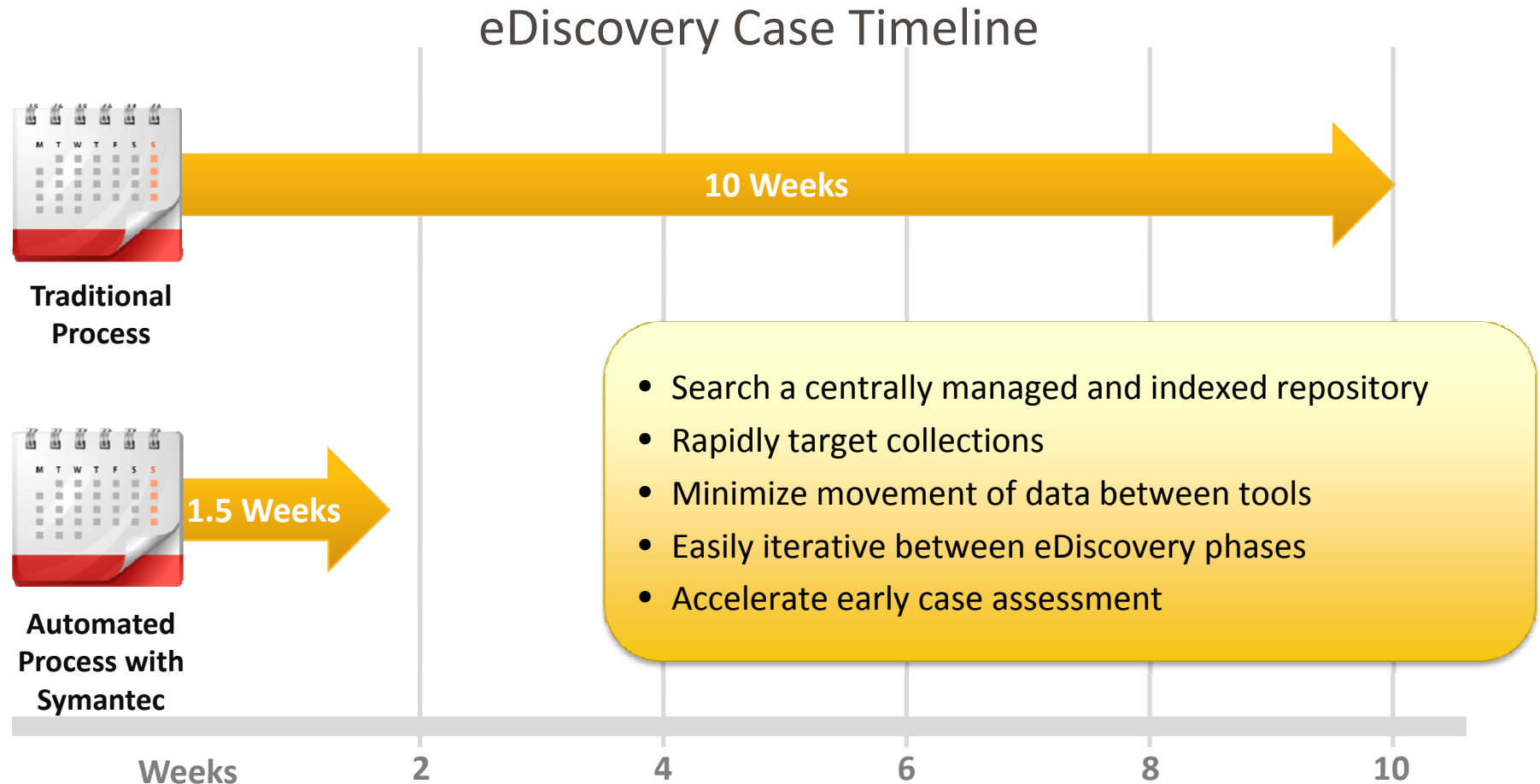


Ensure Consistent Workflow

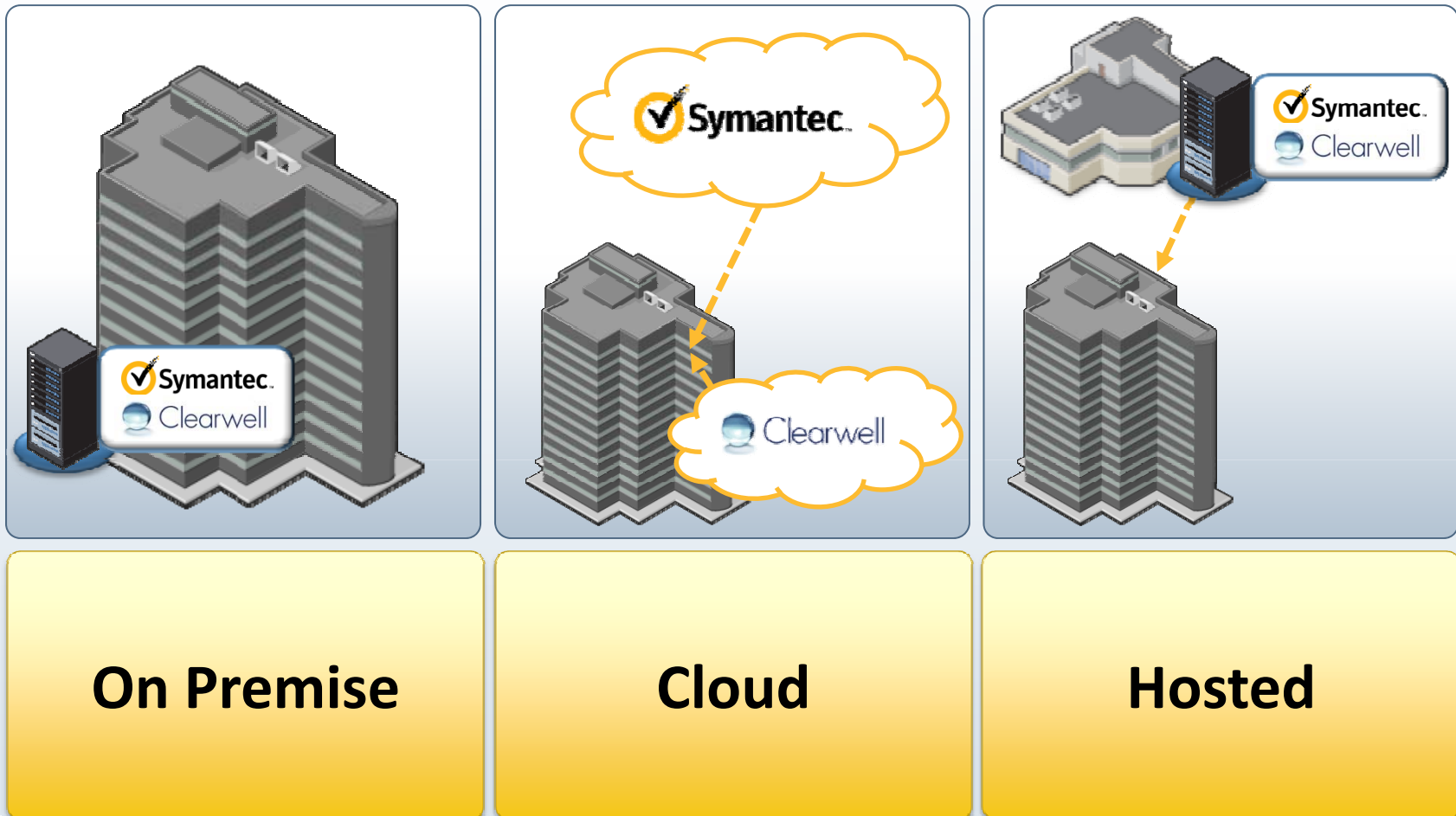


Maintain Chain of Custody

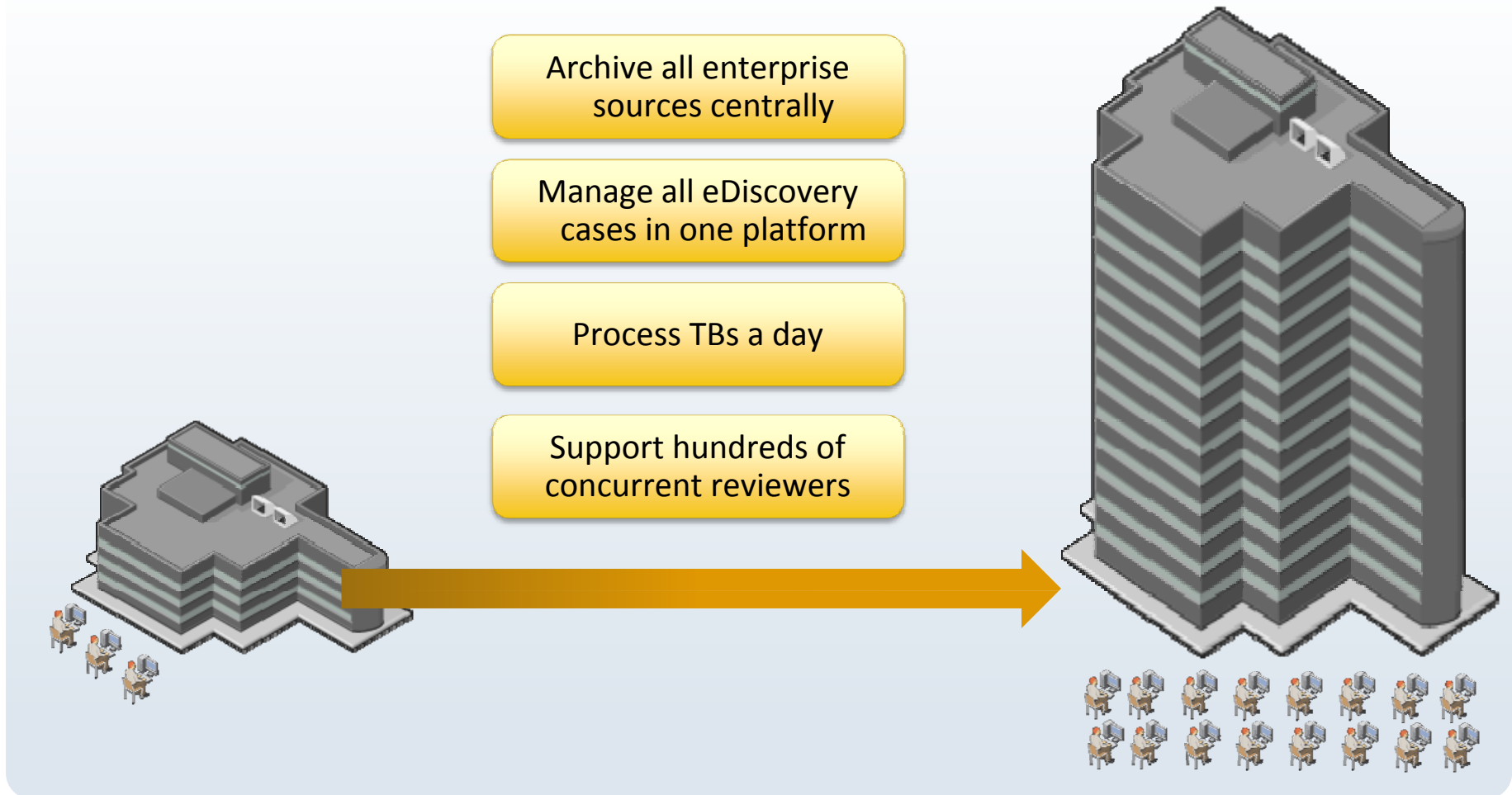
Streamline to Meet Court and Regulatory Deadlines



Start Archiving and eDiscovery as Soon as One Day



Scalability for Organizations with Less Than 25 Users To More Than 1 Million Users





Recommind Overview: The Radicati Group eDiscovery Solutions Webconference

Jason Robman

Assistant General Counsel

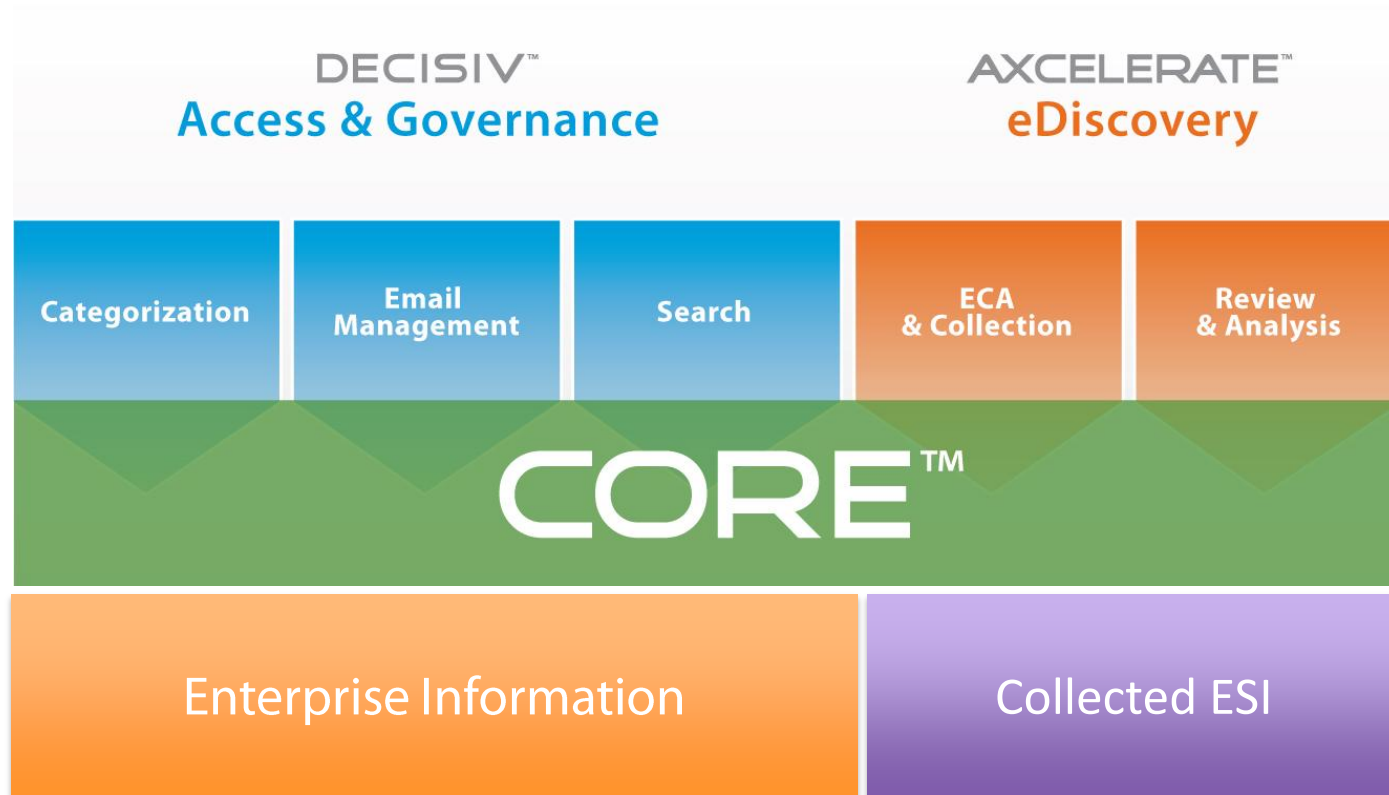
- Founded in 2000
- Headquartered in San Francisco; offices in Boston, London and Bonn
- #157 on 2010 Deloitte Fast 500
 - Fastest growing eDiscovery company
 - Fastest Growing Information Access company
 - 200+ employees worldwide



What We Do...



Enable enterprises to instantly and accurately **organize, access** and **act** on their information – for eDiscovery, compliance, records management and knowledge management purposes

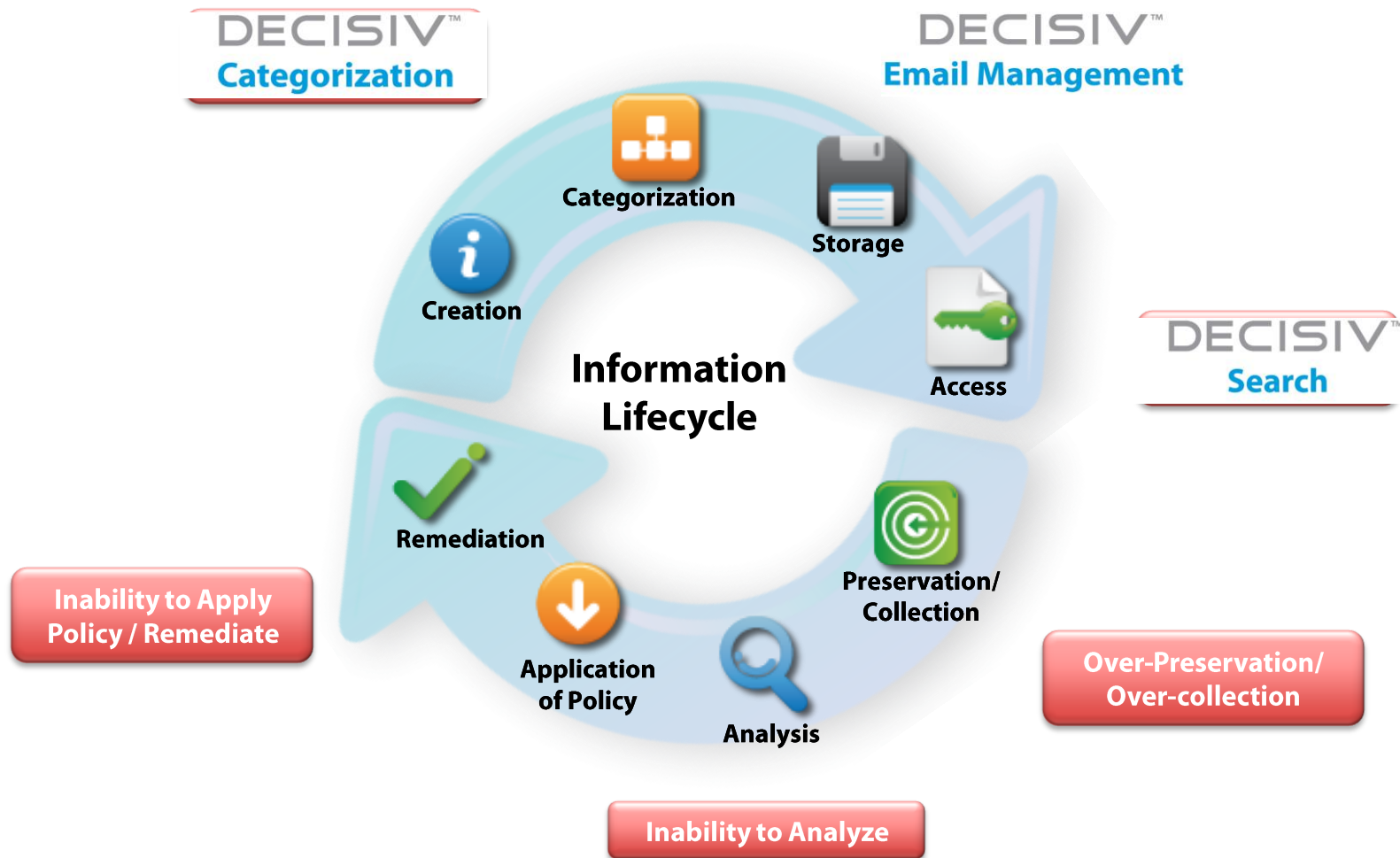


Key Attributes

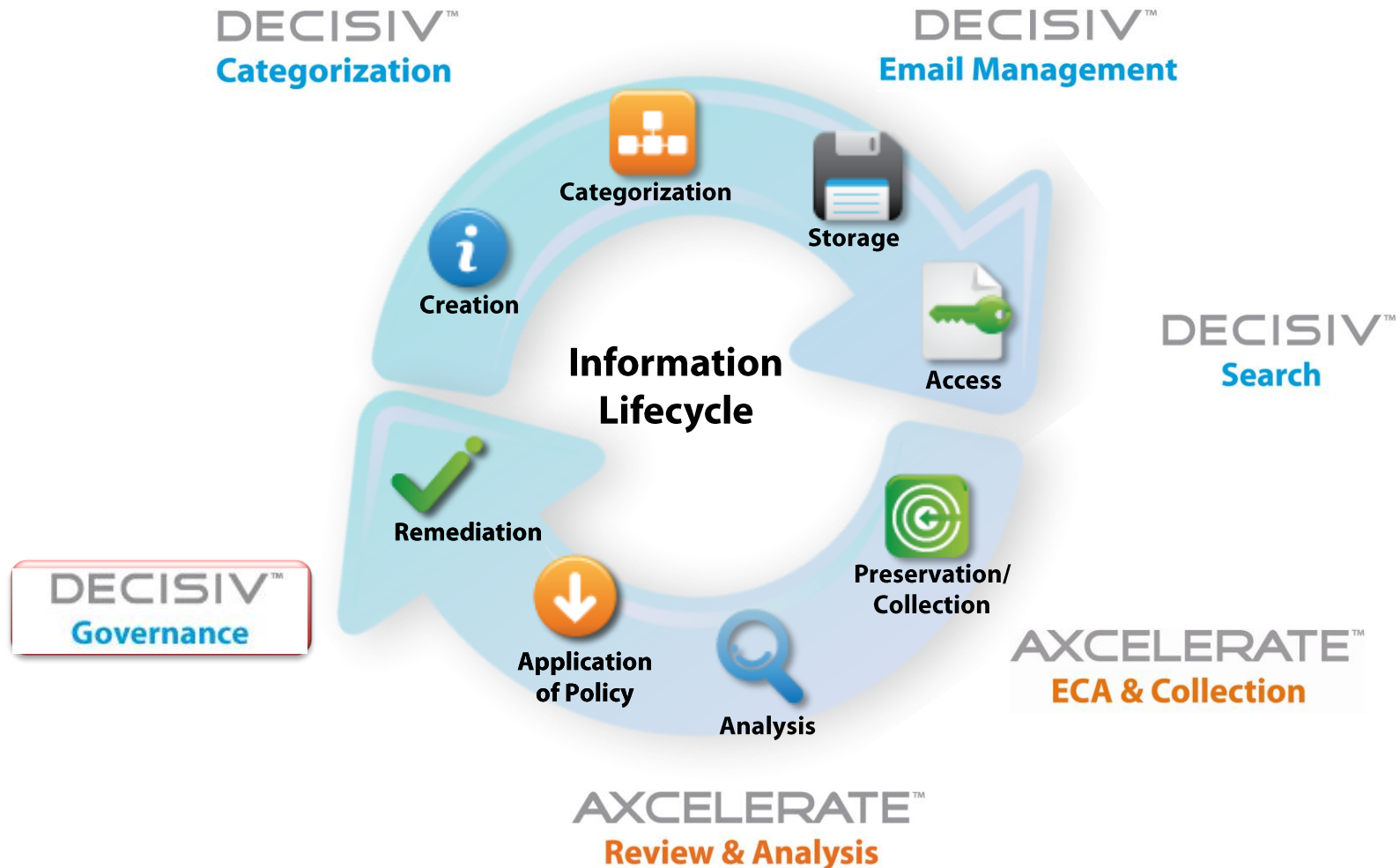
- CORE technology for content retrieval
- Uses patented PLSA algorithm for search and retrieval
- Supports all legacy search methods such as Keyword, Keyword +, Boolean, etc...
- Powerful result navigation & filtering through Smart Filters™
- Technology supports Predictive Coding workflow; sampling and validation



Predictive Information Management



Predictive Information Management



Your Speaker Panel



The Radicati Group, Inc.
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- ▶ **Sara Radicati**
President & CEO, The Radicati Group
- ▶ **Steven d'Alencon**
VP of Product Management and Marketing, Case Central
- ▶ **Dean Gonsowski,**
eDiscovery Counsel, Clearwell Systems (Symantec)
- ▶ **Jason Robman,**
General Counsel, Recommind

Thank You!



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New Reports published by The Radicati Group:

- ▶ Hosted Business Email – Market Quadrant, 2011
- ▶ Survey: Security, Archiving and Compliance, 2011–2012
- ▶ Unified Communications Market, 2011–2012
- ▶ Survey: Instant Messaging, Social Networking, Unified Communications, 2011–2012
- ▶ Survey: Corporate Email, 2011–2012
- ▶ Mobile Email Market, 2011–2012
- ▶ Hosted Email Market, 2011–2015
- ▶ Email Archiving Market, 2011–2015
- ▶ Email Statistics Report, 2011–2015

You can view all our published and upcoming reports at www.radicati.com