The Radicati Group, Inc.
www.radicati.com

eDiscovery Solutions

A Radicati Group, Inc. Webconference

9:30 am, PT
November 4, 2010

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Speakers & Agenda

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Speakers:

- Rich Hall, *Vice President eDiscovery Solutions*, **Bridgeway**
- Chris Beahn, *Director of Product Marketing*, **CaseCentral**
- Russ Gould, *Director Product Marketing*, **Guidance Software**
- Amir Jaibaji, *Director Product Management*, **StoredIQ**

Agenda:

- *Presentations from Bridgeway, CaseCentral, Guidance Software and StoredIQ*
- *Speaker Panel Discussion – moderated by Sara Radicati*
- *Audience Q & A session*

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BRIDGEWAY

eDiscovery Solutions

The Radicati Group, Inc.

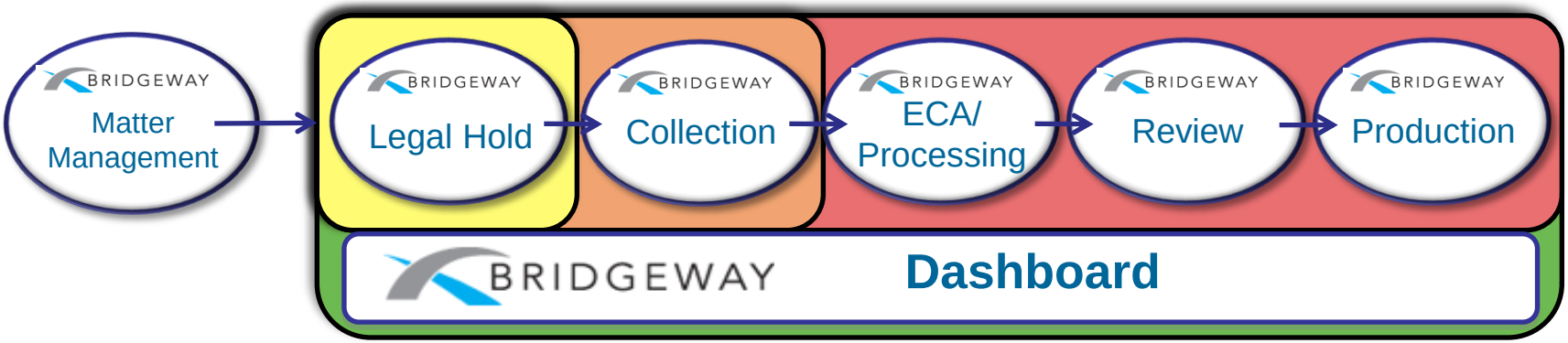
Rich Hall, VP eDiscovery

Bridgeway Software

- 21 years of success, over 400 clients
  - Over 100 of the Fortune 500
- Offices in Houston, Philadelphia, Toronto
- Exclusive focus: In-house Legal Departments
- Strategy: The Bridgeway Experience
  - Long-term relationships
  - Client satisfaction
- Legal Enterprise Management Solutions
  - **Electronic Discovery**
  - **Electronic Billing**
  - **Corporate Governance**
  - **Matter Management**

Bridgeway eDiscovery

Full eDiscovery Offering



- Available as complete solution or in phases
- Real time dashboard with financial estimates
- Installed at client's location

Bridgeway eDiscovery

- Standalone Legal Hold
  - Integrated with Matter Management
  - Initiate and track the following:
    - Preservation notices
    - Online question and answers
    - Interviews
    - Collections
  - First step in taking control of e-Discovery
  - Designed by attorneys for attorneys

CaseCentral

Simplify and Take Control of eDiscovery

Company & Product Overview

Secure, Cloud-Based eDiscovery

for corporations and law firms
to simplify and take control
of eDiscovery

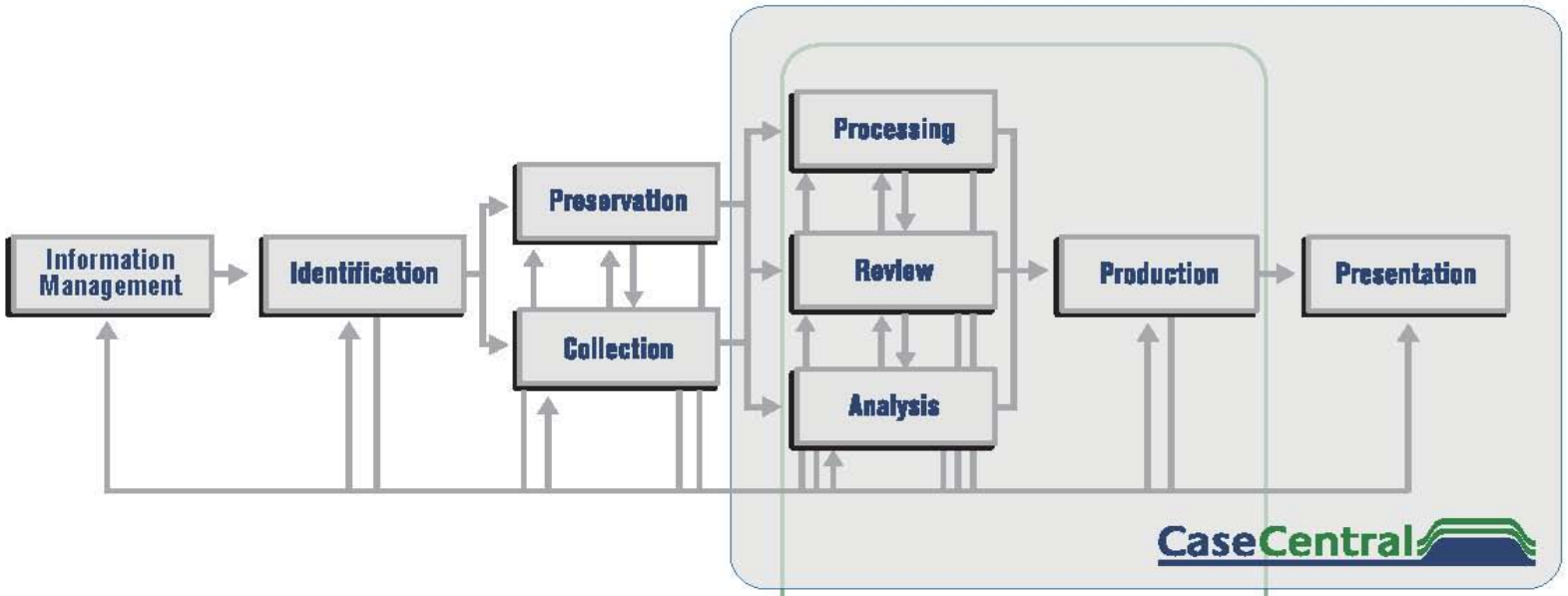
A Member of The Sedona Conference
WG1 RFP+ Vendor Panel
www.thesedonaconference.org

KMWorld Trend-Setting PRODUCT OF 2009

KMWorld 100 COMPANIES That Matter in Knowledge Management

November 4, 2010

Electronic Discovery Reference Model
www.edrm.net



70% of eDiscovery costs are spent on Processing, Review, Analysis, and Production

Source: Forrester Research

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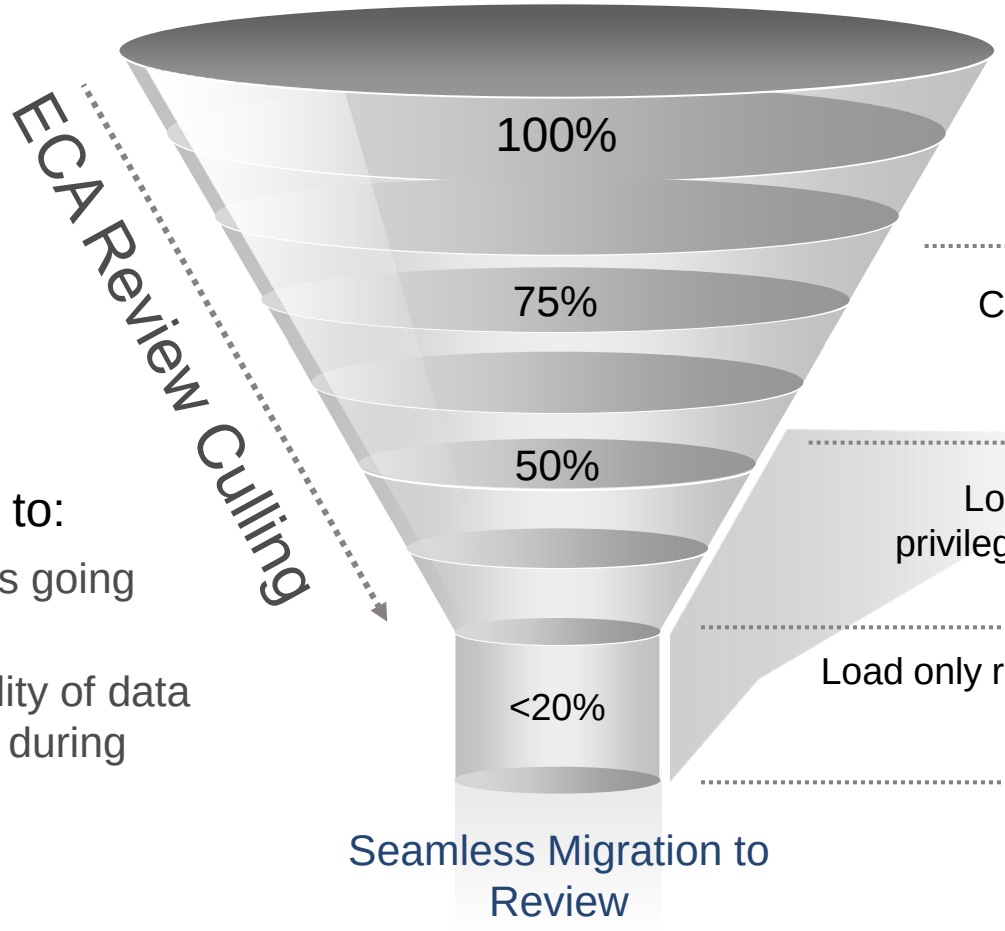
Identify What is Relevant



Fully Indexed; 100% of metadata is loaded into CaseCentral's ECA

Concept and Boolean search across all structured and unstructed metadata

Locate and classify potentially privileged and confidential content

Load only relevant data set into review platform for active review

ECA allows you to:

- Reduce data sets going into active review
- Improve the quality of data actively reviewed during collection

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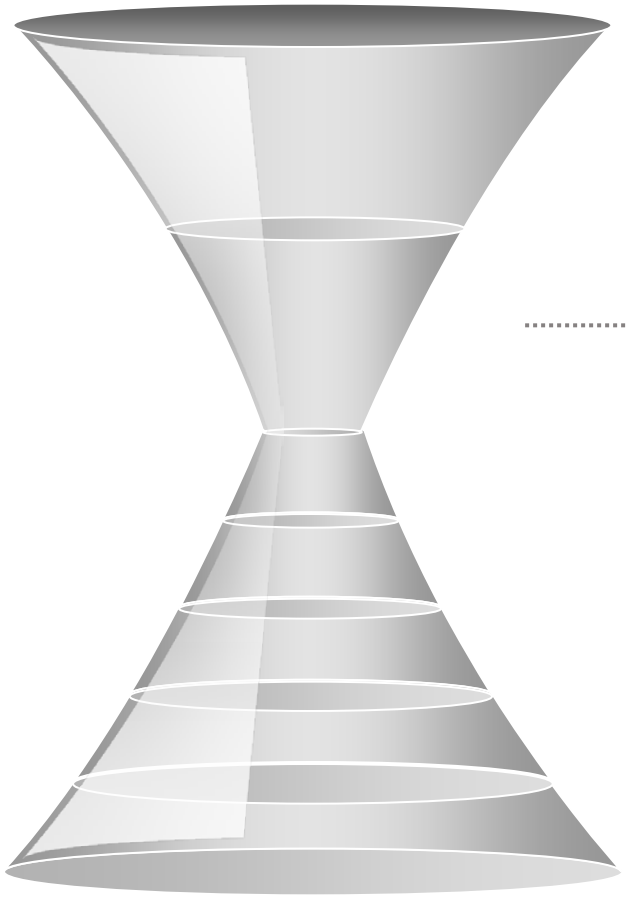
ECA and Active Review in 1 platform



ECA

Enables reviewers to review 100% of large data sets and quickly determine what ultimately needs active review

Active Review Platform

Once migrated to a CaseCentral review platform, perform four corners review, analsis and productions for one or multiple cases

Post-Review Utilization

Utilize prior work product to guide litigation hold or preservation strategy for further ECA or case management

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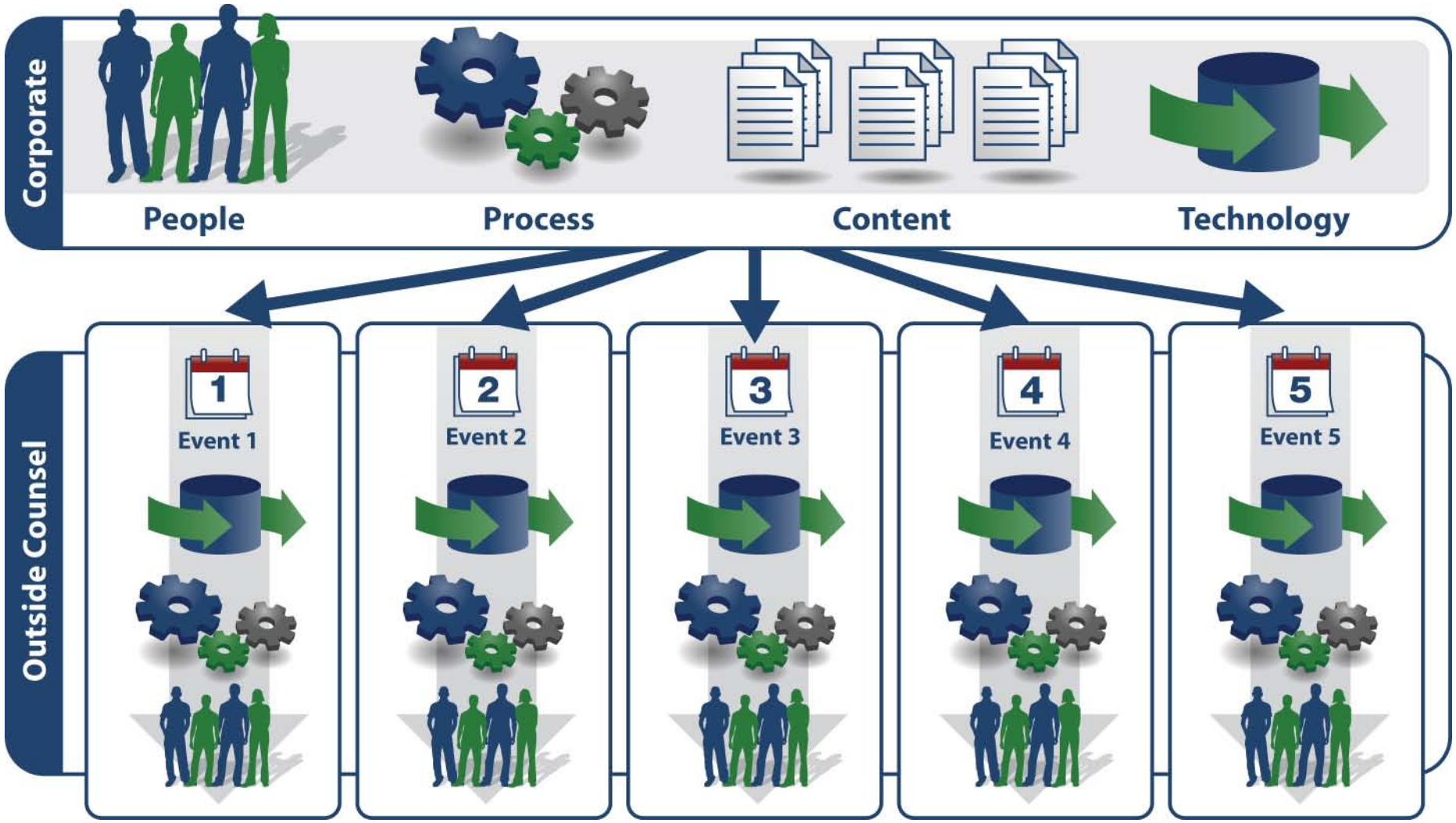
Apply repeatable standards to each case



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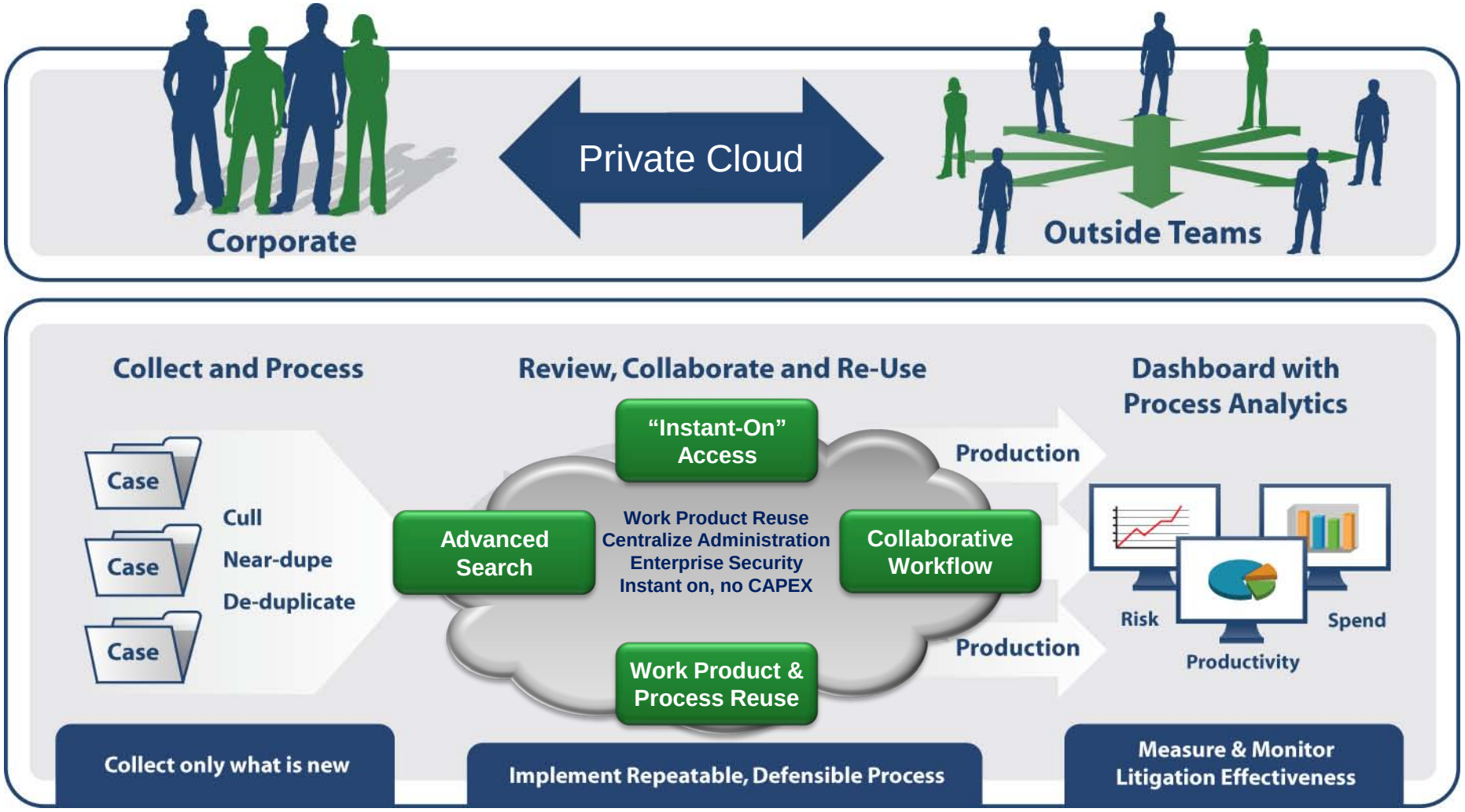
Best Practice
Repeatable, Defensible and Measurable



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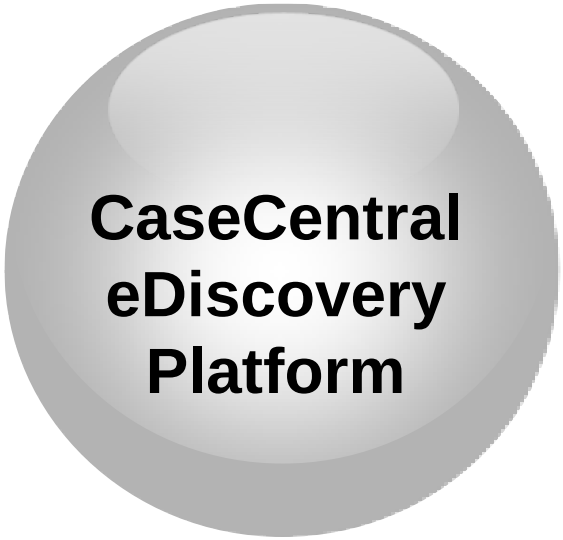
CaseCentral eDiscovery Platform
Repeatable, Defensible and Measurable



Integrated Platform

- Cloud-based litigation repository means elasticity and no hardware costs
- Preserve, search and de-duplicated data
- Powerful collaboration, reporting and security
- Use CaseCentral integrated products or applications of choice

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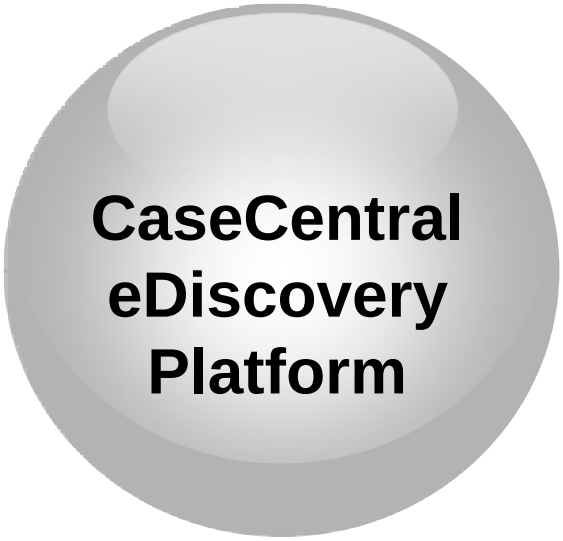
CaseCentral Platform and Products

Repeatable, Defensible and Measurable



CaseCentral Early Case Assessment

- Assess case merits, potential liabilities and ESI volumes
- Perform analysis, evaluate keywords and eliminate irrelevant data
- Perform pre-cull or pre-code prior to processing and active review

CaseCentral eDiscovery

- Automated workflow
- Use data analytics to manage large volumes
- Review, cull, copy, delete based upon clusters
- Review related documents together by concept, email thread, near duplicates

CaseCentral Enterprise eDiscovery

- Manage multiple cases from one application
- Monitor cases and firms by review rate, cost, quality or any other metric from a simple dashboard
- Apply repeatable, defensible and measurable processes to every case

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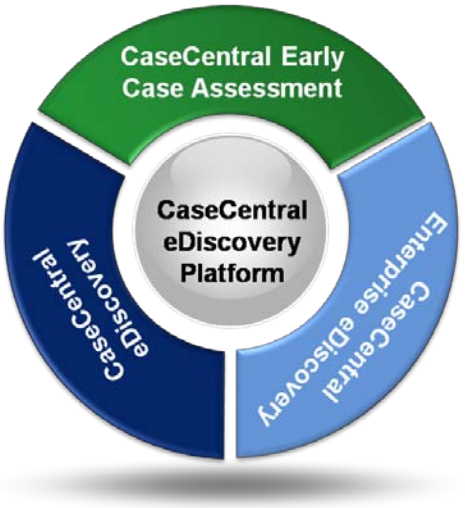
Platform with Integrated Applications
Repeatable, Defensible and Measurable



Integrated platform:

- Move seamlessly from ECA to active review, eliminating exports
- Save money and reduce risk by eliminating need for multiple systems and using inexpensive ECA prior to processing and review
- Collaborate on all aspects of review
- Re-use work product

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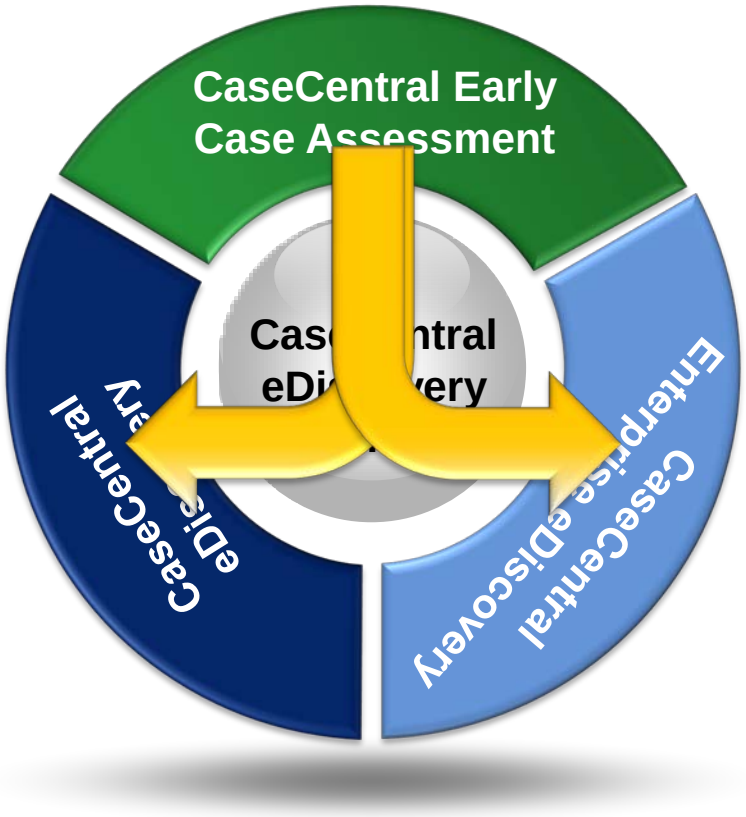
Platform with Integrated Applications

"An approach that treats ECA as an integrated part of the overall review and analysis process has the potential to improve both transparency and consistency, decreasing risk and benefiting both inside and outside counsel." - *George Socha Jr., Esq., founder of Socha Consulting*



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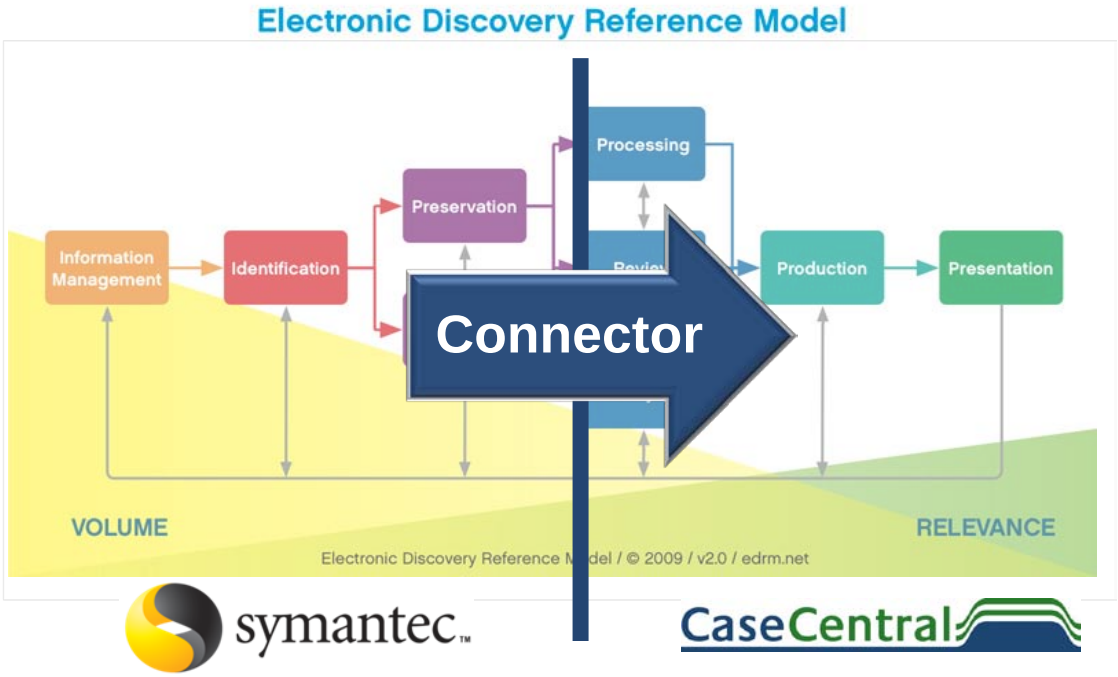
Enterprise Vault Integration



Connector automates transfer

- Accelerates ability to respond quickly to discovery requests
- Eliminates eDiscovery Processing Fees
- Improves quality by automating handoff
- Lowers risk by automating chain of custody and eliminates touch points

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Resources:

- eDiscovery Cloud Blueprint
- Case in Point
- CaseCentral Resource Center

Thank You!

For more information, please contact:
cbeahn@casecentral.com or info@casecentral.com

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Guidance Software™

The World Leader in Digital Investigations™

Guidance Software eDiscovery

Make better, faster case strategy decisions while reducing cost and risk

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Guidance Software, A Trusted Partner

- More than 30,000 users worldwide
- More than 800 enterprise customers worldwide
  - Government agencies
  - More than half of the Fortune 100
  - More than 250 enterprise customers using EnCase eDiscovery
- Judicially accepted solution
- Award-winning training with more than 6,000 trained annually
  - Industry standard certification available (EnCE and EnCEP)
- Professional Services for business process best practices

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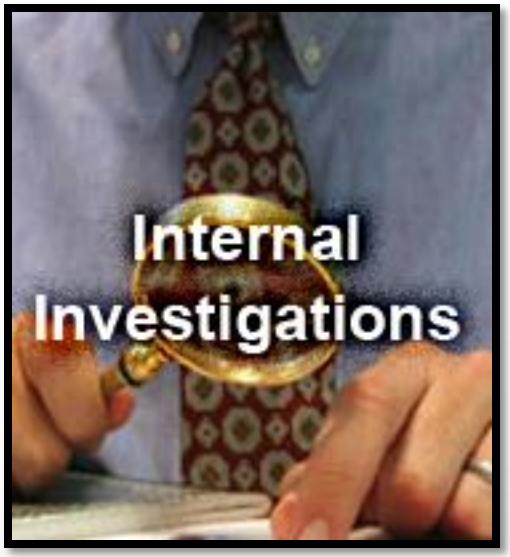
Drivers for a Defensible, Repeatable Process



Search, collect, preserve, analyze and review electronic data in a timely and cost effective manner… with court admissibility!

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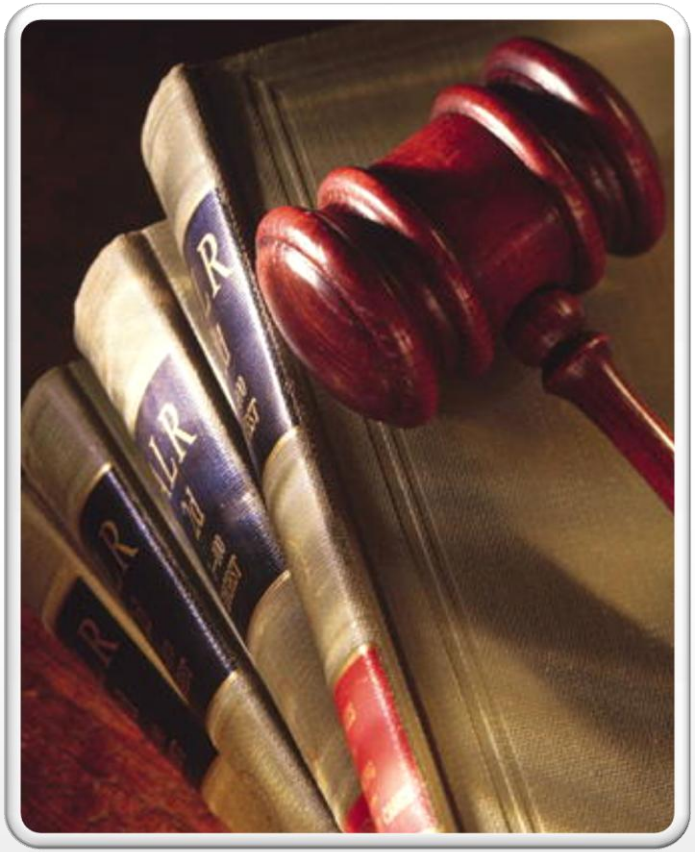
Legal Departments Comply with Court Guidelines using EnCase eDiscovery

- ✓ Collect potentially relevant data (self-collection insufficient and preserve-in-place is risky and unrealistic)
- ✓ Preserve metadata
- ✓ Issue and enforce legal holds
- ✓ Determine accuracy and validity of search terms
- ✓ Provide a proven, defensible audit trial



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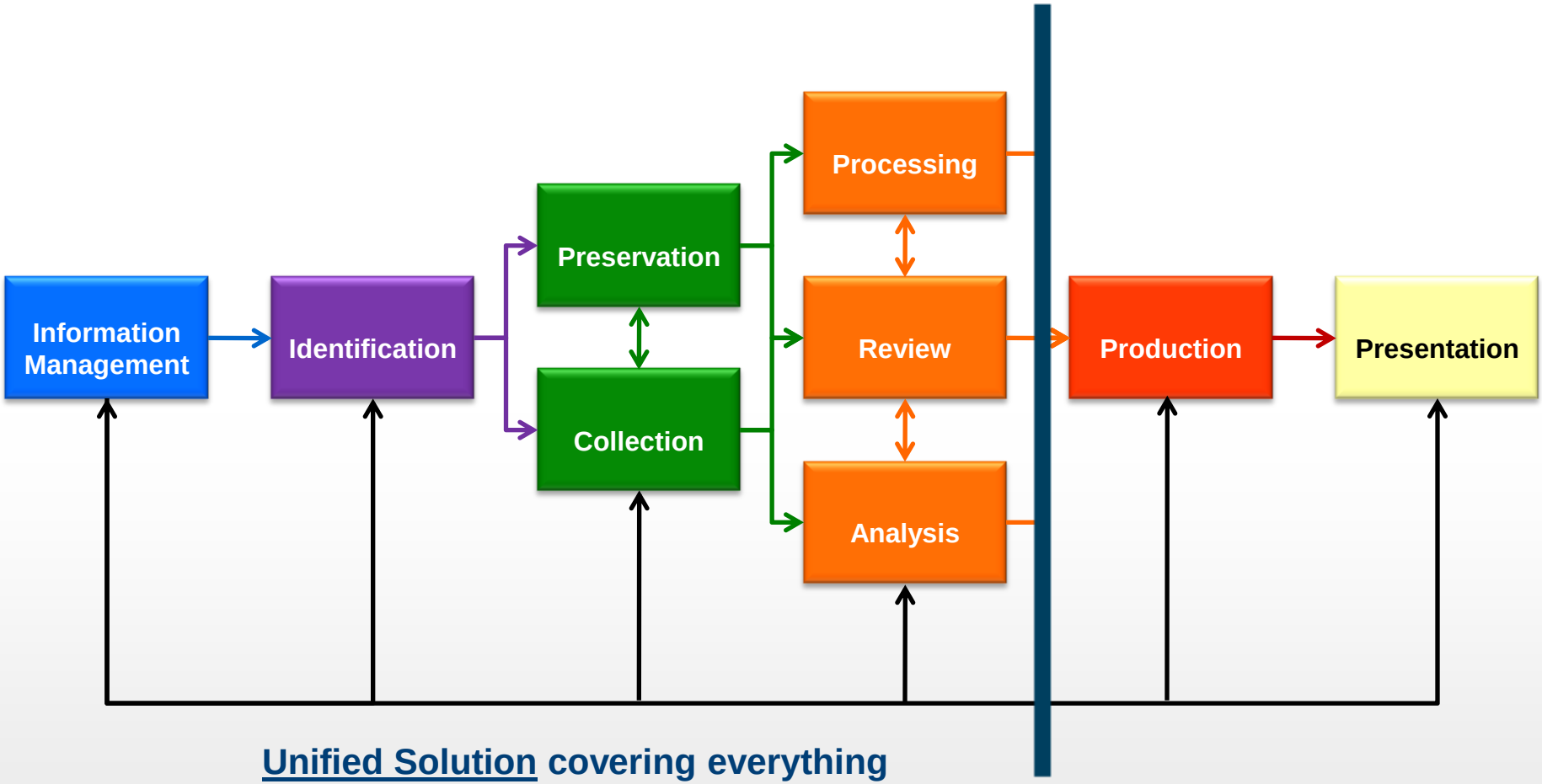
What We Cover



Unified Solution covering everything organizations want to do in-house

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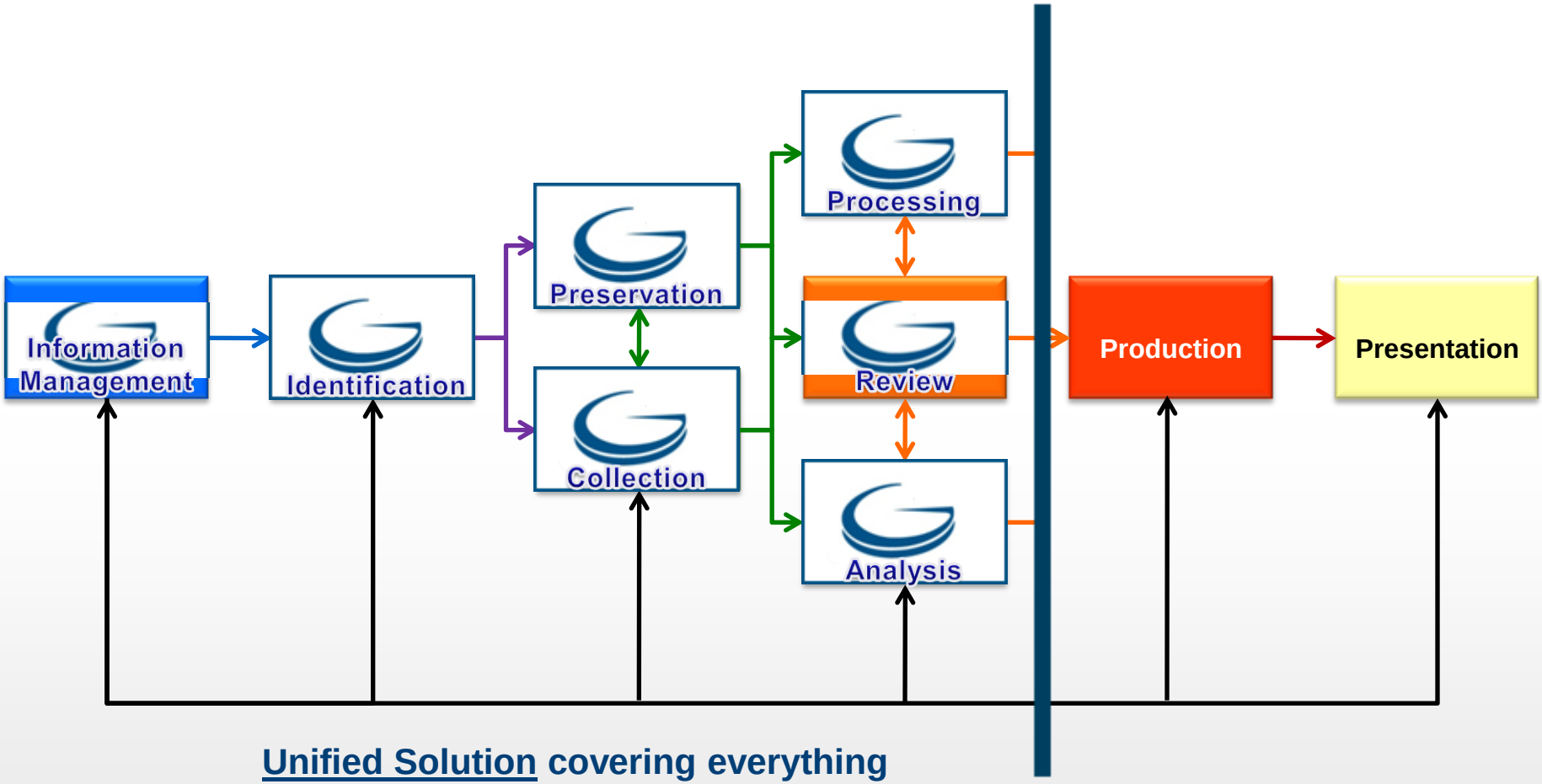
What We Cover



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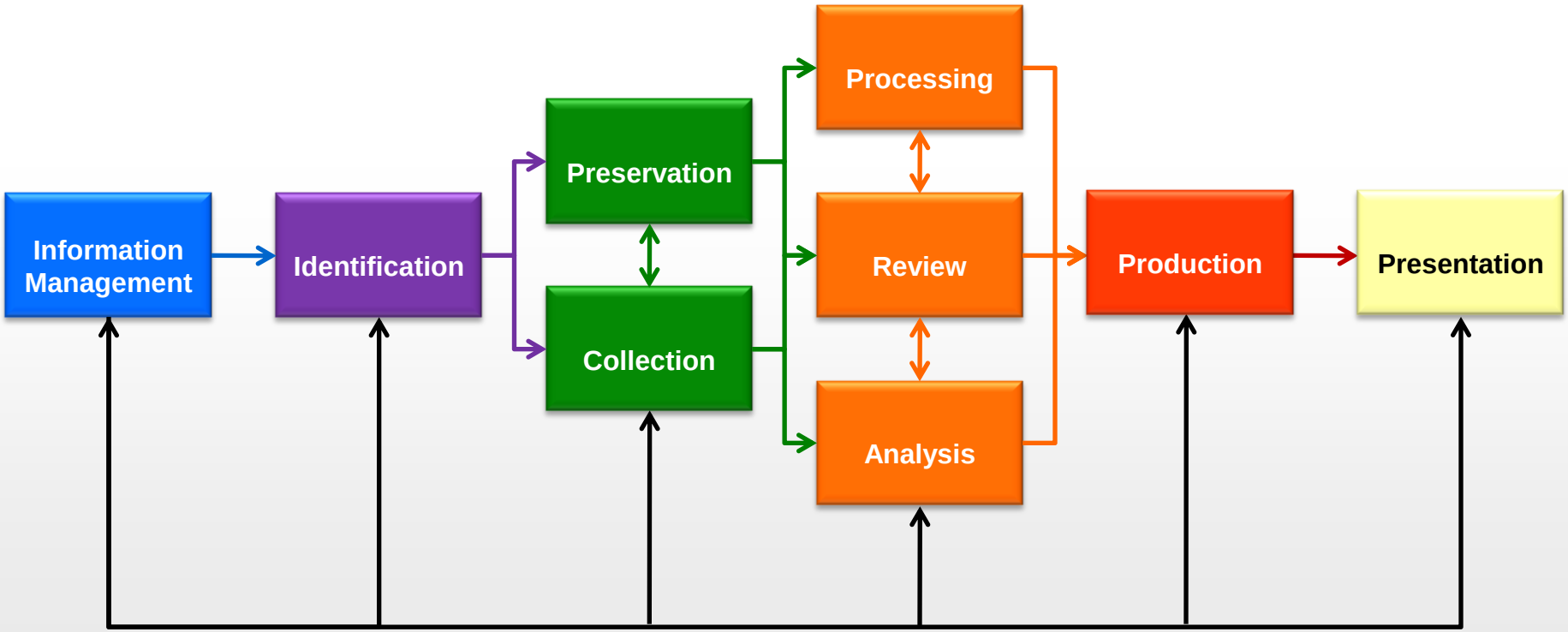
Better, Faster Case Decisions – True Early Case Assessment (ECA)



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Better, Faster Case Decisions – True Early Case Assessment (ECA)

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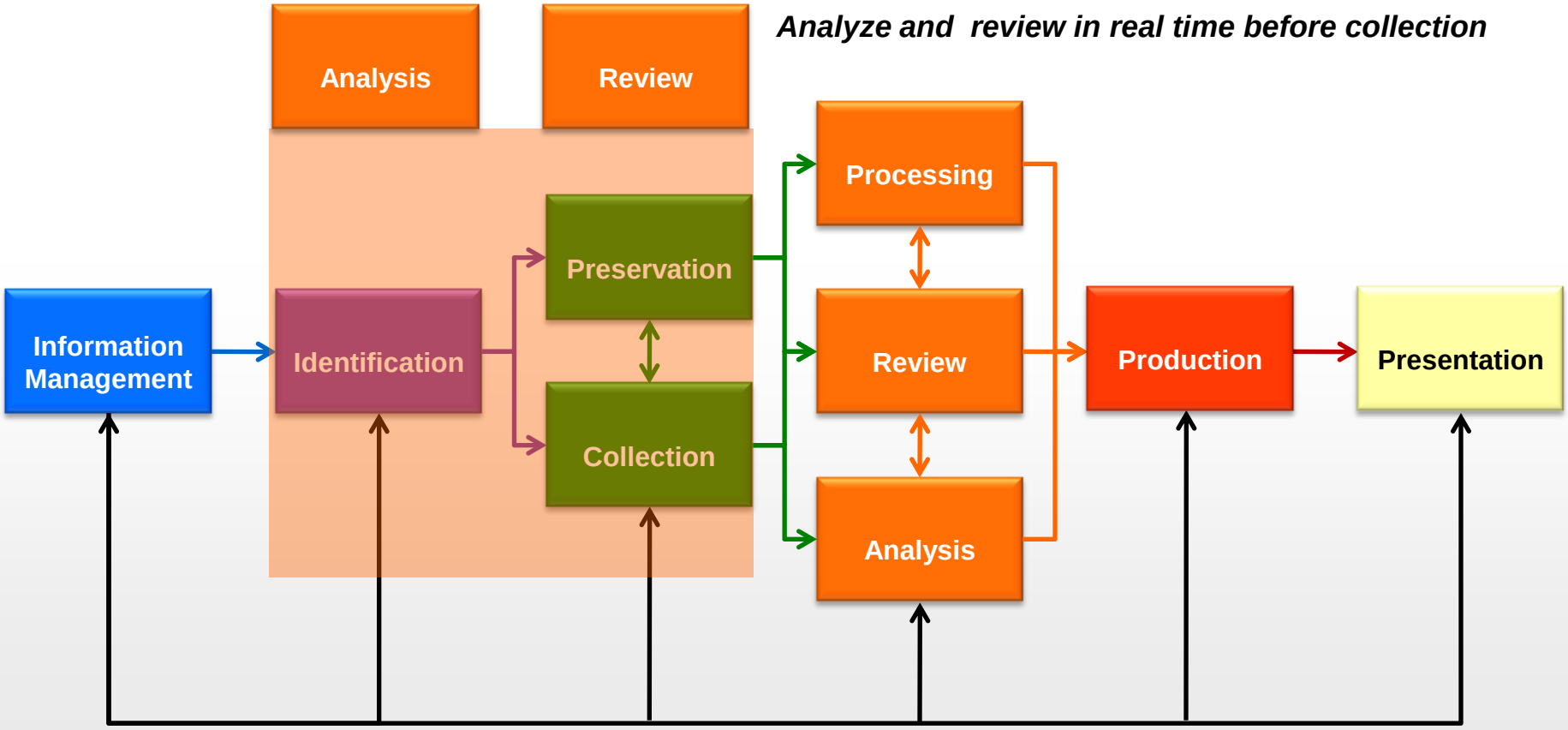
The EnCase eDiscovery Advantage



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The EnCase Advantage

- Low cost-of-ownership
  - Unified solution rather than multiple point products
  - Early identification, collection, preservation and first pass review of required data reduces legal review costs

- Better, faster case strategy decisions
  - Early & continuous case assessment, analysis and review
  - Unparalleled and patented optimized distributed search technology for speed and scalability

- Efficient and defensible in-house business process
  - Separate legal and IT view of same data facilitates collaboration
  - Defensible process with full history, audit trails, and reporting

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StoredIQ

When Information Matters

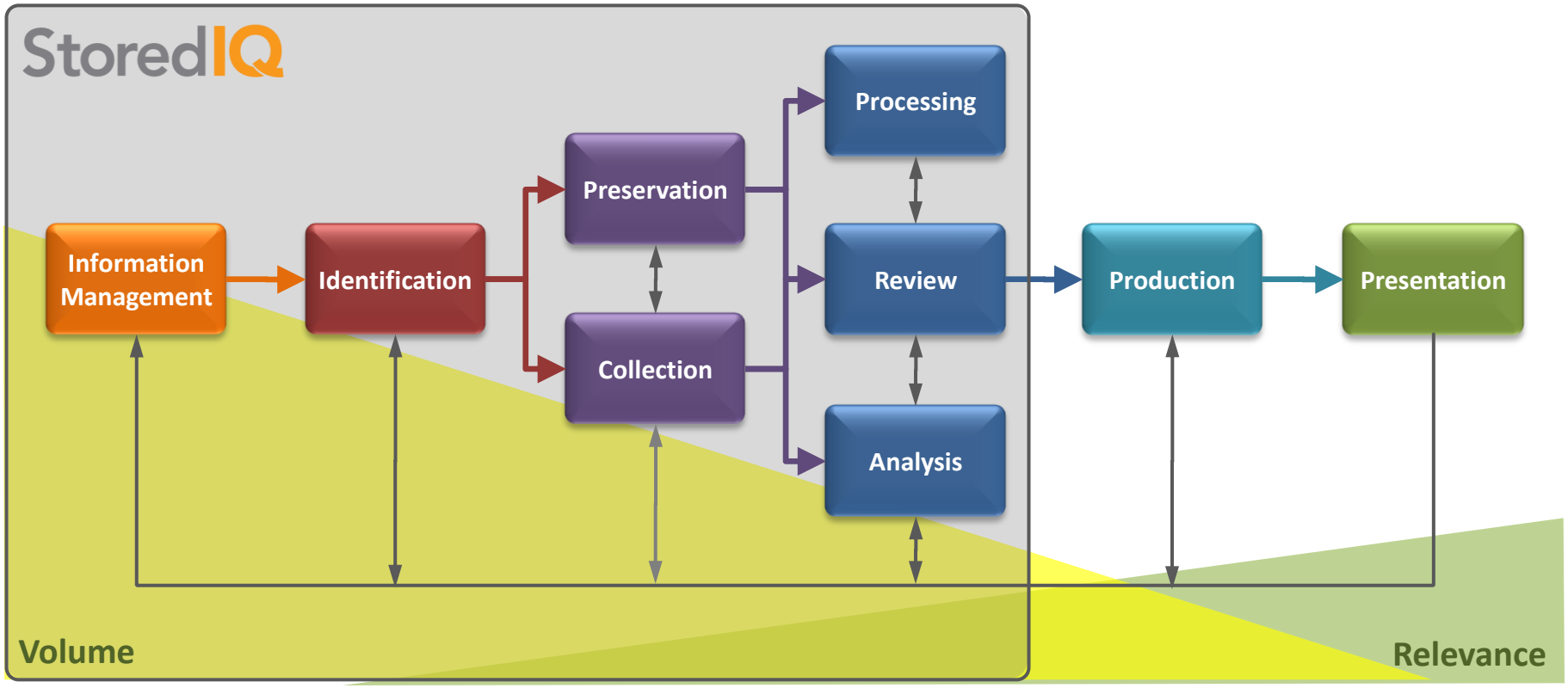
Enabling organizations to gain complete visibility and control over unstructured information to meet their compliance and eDiscovery requirements.

Introduction to StoredIQ

A unified platform for managing the functional intersection of eDiscovery, Records Management, and Governance, Risk & Compliance.

StoredIQ

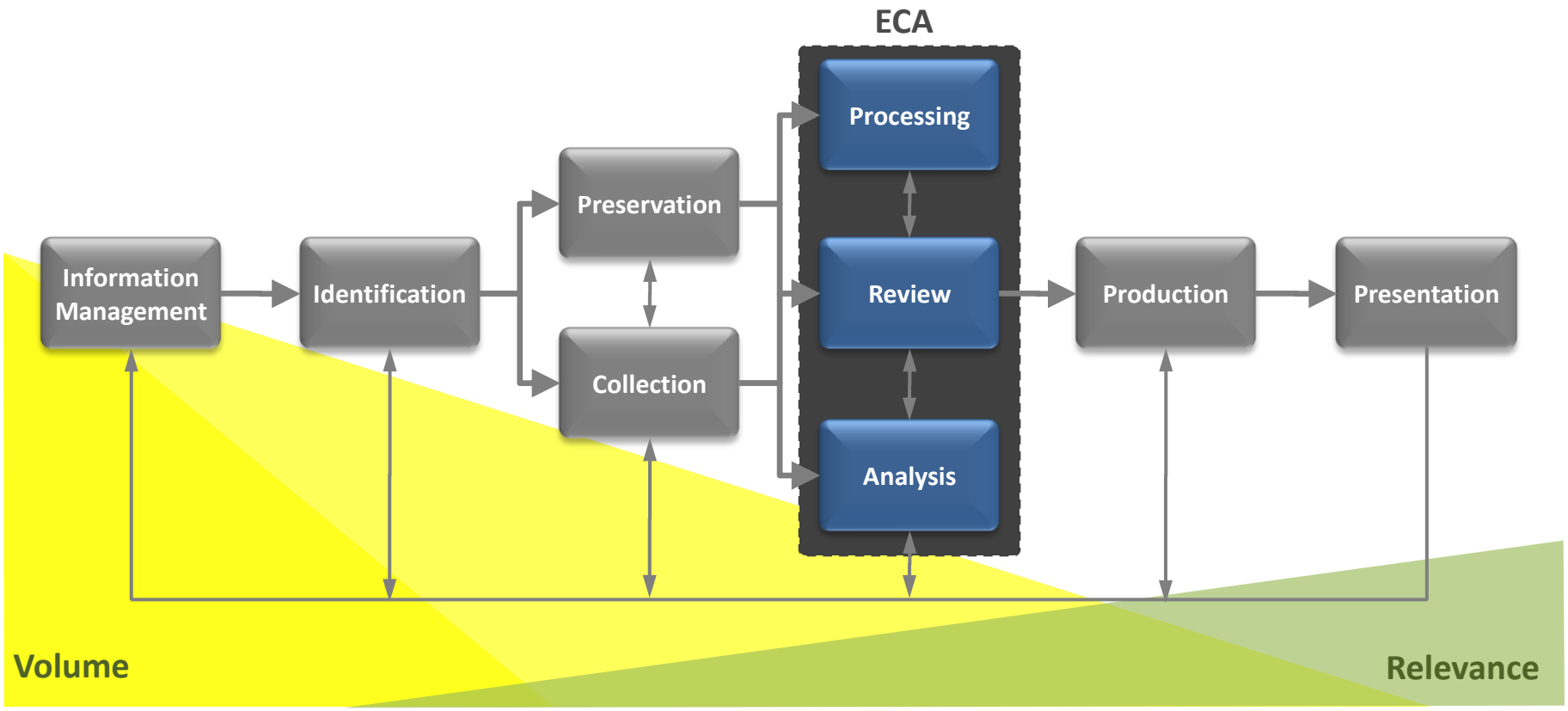
Mapping StoredIQ to the Traditional EDRM



StoredIQ

StoredIQ Brings ECA into the "Wild"

With StoredIQ technology, "Early Case Assessment" can occur prior to preservation and collection, *without moving data from where it natively resides*



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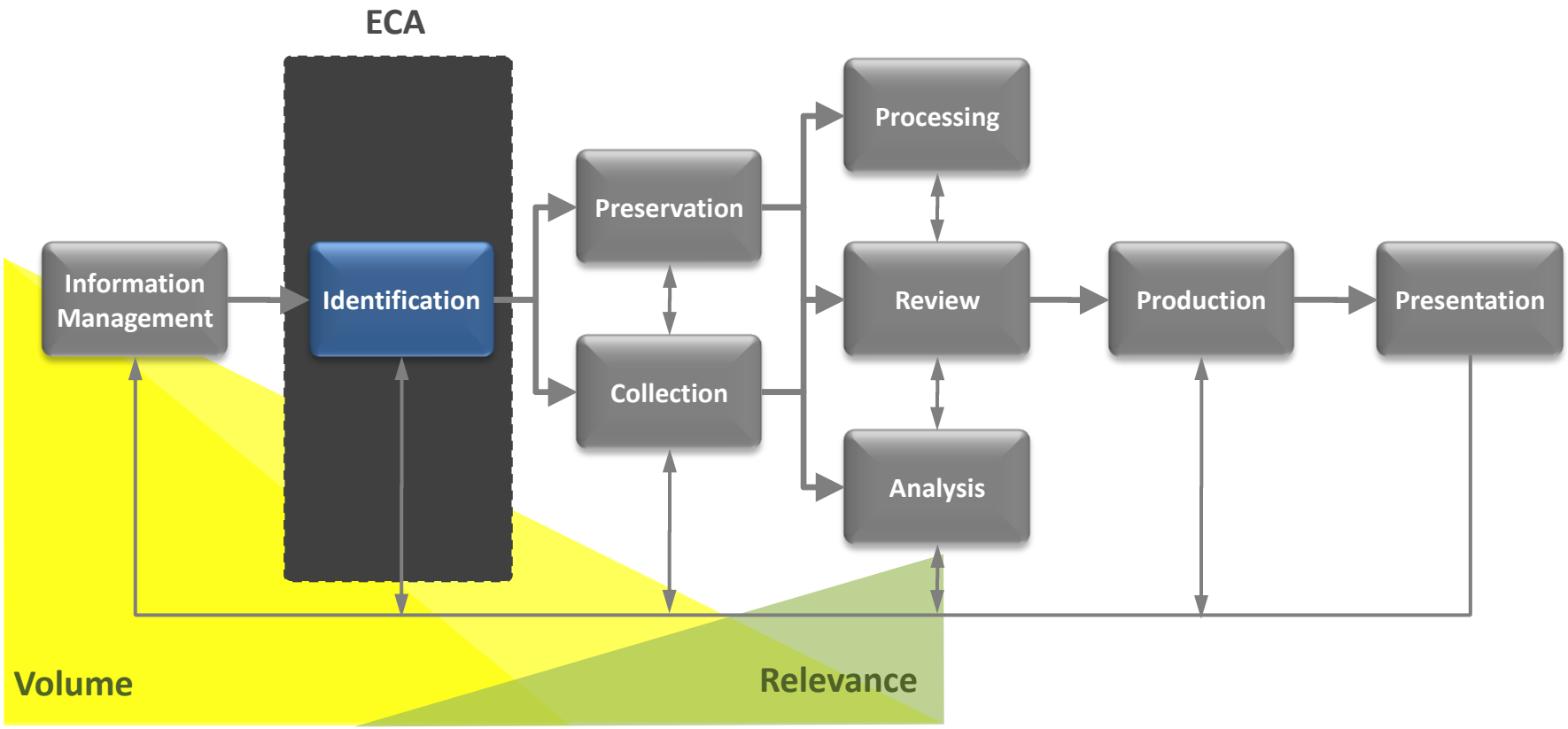
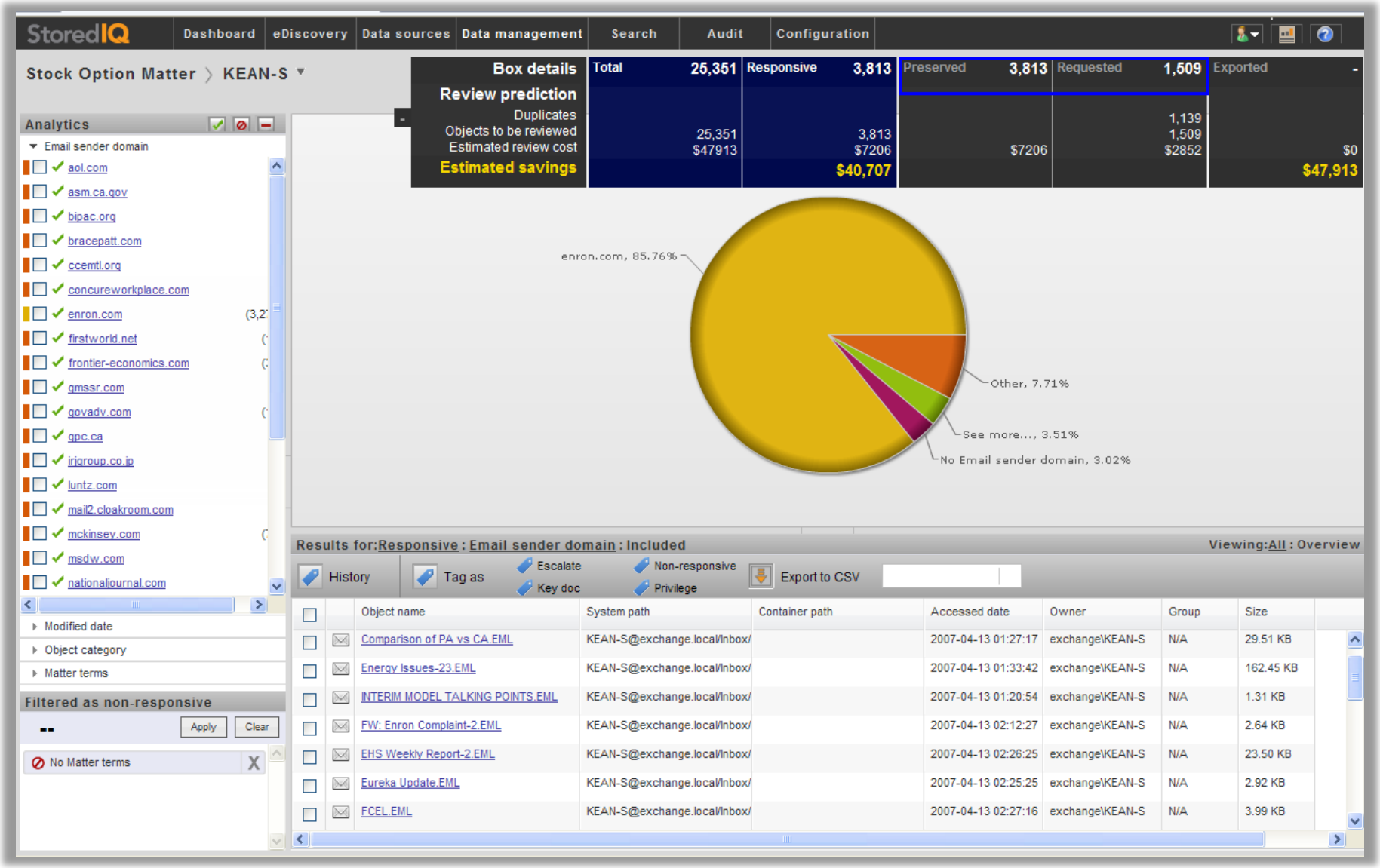


StoredIQ

StoredIQ Analyze Anywhere™



StoredIQ

StoredIQ produces quick, continuous ROI

- Positive return often in first 1 or 2 matters
- Return realized within weeks of deployment

- Leading healthcare provider **saved $200,000** in outside legal fees for a single matter and expedited the entire eDiscovery process
- Fortune 500 company **reduced data** for legal review by **85%** and hundreds of billable attorney hours
- Fortune 100 company **saved over $250,000** in litigation service fees in a single matter

Edward Jones MAKING SENSE OF INVESTING

bp

Metro Goldwyn Mayer TRADE MARK

Homeland Security

BlueCross BlueShield of Arizona

An Independent Licensee of the Blue Cross and Blue Shield Association

usbank Five Star Service Guaranteed

StoredIQ

StoredIQ

When Information Matters

Thank You!

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- **eDiscovery Market, 2010-2014**
- **Instant Messaging Market, 2010-2014**
- **Wireless Email Market, 2010-2014**
- **Email Archiving Market, 2010-2014**

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