



The Radicati Group, Inc.
www.radicati.com



Email Security

A Radicati Group, Inc. Webconference

9:30 am, PT
June 24, 2010



Speakers & Agenda



The Radicati Group, Inc.
www.radicati.com

Speakers:

- Asaf Greiner, *VP Products*, Commtouch
- Brian Schwarzkopf, *FortiMail Systems Engineer*, Fortinet
- Ken Liao, *Sr. Product Marketing Manager*, Proofpoint

Agenda:

- *Presentation from Commtouch, Fortinet and Proofpoint*
- *Speaker Panel Discussion – moderated by Sara Radicati*
- *Audience Q & A session*

CommTouch: Company Overview

**Radicati Group
Email Security
Web Conference
June 2010**

Asaf Greiner. VP Products



Foundations

- **Cloud-based security services leader**
 - Award-winning messaging and Web security technology
 - Global delivery & service platform
- **Unique business model**
 - Focus on OEM partners and Service Providers
 - Partner-centric support organization
- **Solid financial foundation**
 - Est. 1991, Public (NASDAQ: CTCH)
 - Profitable and growing



The power of the cloud

- 5 carrier grade data centers
 - Operational for over 12 years
- Multiple collection nodes distributed worldwide
- Analysis of over 2 billion emails daily
- Protecting hundreds of millions of users, worldwide
- Patented Recurrent Pattern Detection (RPD)

com@touch



Selected Customers and OEM Partners

Security & Network Vendors

PANDA
SECURITY

 **Check Point**
SOFTWARE TECHNOLOGIES LTD.

proofpoint

 **WatchGuard**

RSA
SECURITY

NETGEAR

 **F-Secure**

 **SENDMAIL**

 **3COM**

imatrix

DrayTek

GDATA


 **MOBIXELL**

 **SafeNet**

Neusoft

 **MIRAPoint**

 **ASTARO**
internet security

 **axway**
business. in motion.

Service Providers

 **Online**

FUJITSU

MET/NET

1&1

 **US INTERNET**
Get Your Net's Worth®

 **INTERMEDIA**

 **webroot**

HOSTWAY
GLOBAL WEB SOLUTIONS

rediff.com


中国
网
WWW.NET.CN

acens

 **mynet**



mail2world

 **rackspace**
HOSTING

MXSweep
DETOX YOUR MAILBOX

 **SARENET**

 **intergenia**

 **UOL**



CommTouch Technology Overview



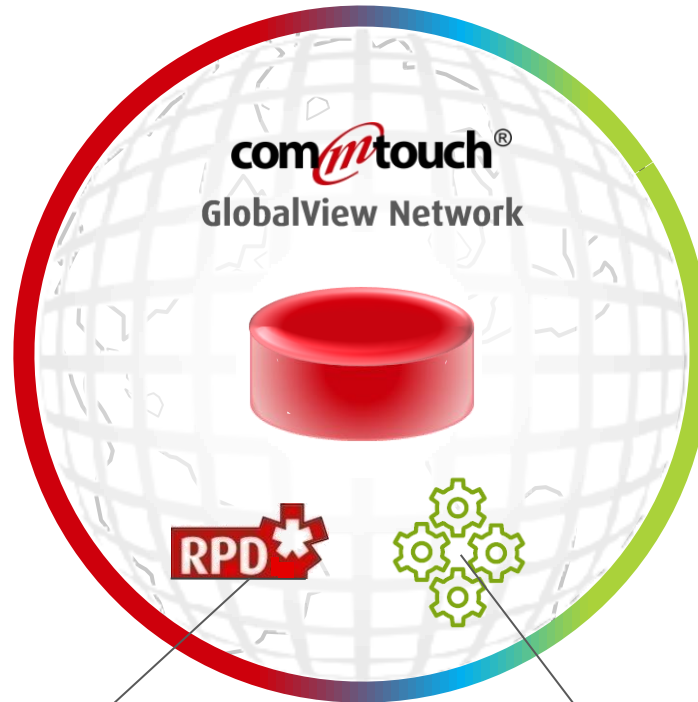
Global
collection of
Internet traffic
& data

Real-time analysis:
Email classification,
URL categorization

Queries by
endpoints

Resolution;
Query results
build locally
relevant DB

Real-time traffic
Web data sources
Security Alliance



OEM partner &
Service Provider
Endpoints



Email Analysis
Recurrent Pattern
Detection

URL analysis
Multiple engines



Technology Highlights

Messaging		Web
Spam, phishing and virus outbreak detection	Real-time	Zero-Hour detection of Web threats and new sites
Near zero	False positives	Near zero
Language agnostic detection	Global solution	Worldwide, relevant coverage of URLs
Typically 99%+ spam detection	Accuracy	Industry's highest accuracy, with unparalleled Web 2.0 granularity
Automatic engines servicing millions of users worldwide	Scalable	Cloud-based architecture servicing millions of users worldwide



Suite of Messaging and Web Security Services



Anti-spam

Protect against spam & phishing outbreaks in real-time



Zero Hour Virus Outbreak Protection

Block email-borne malware outbreaks in real time



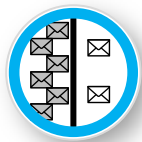
GlobalView Mail Reputation

Block unwanted email traffic at the network perimeter



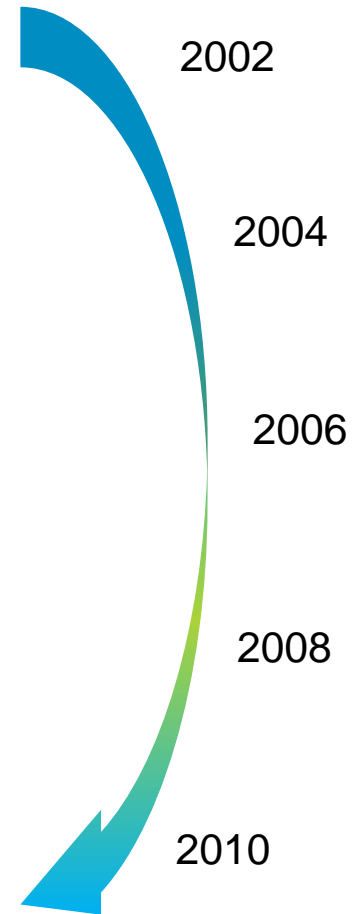
GlobalView URL Filtering

Comprehensive coverage, accuracy and real-time security



Outbound Spam Protection

Block and identify outbound spam & spammers



Industry Standard Plugins



com@touch

Thank You



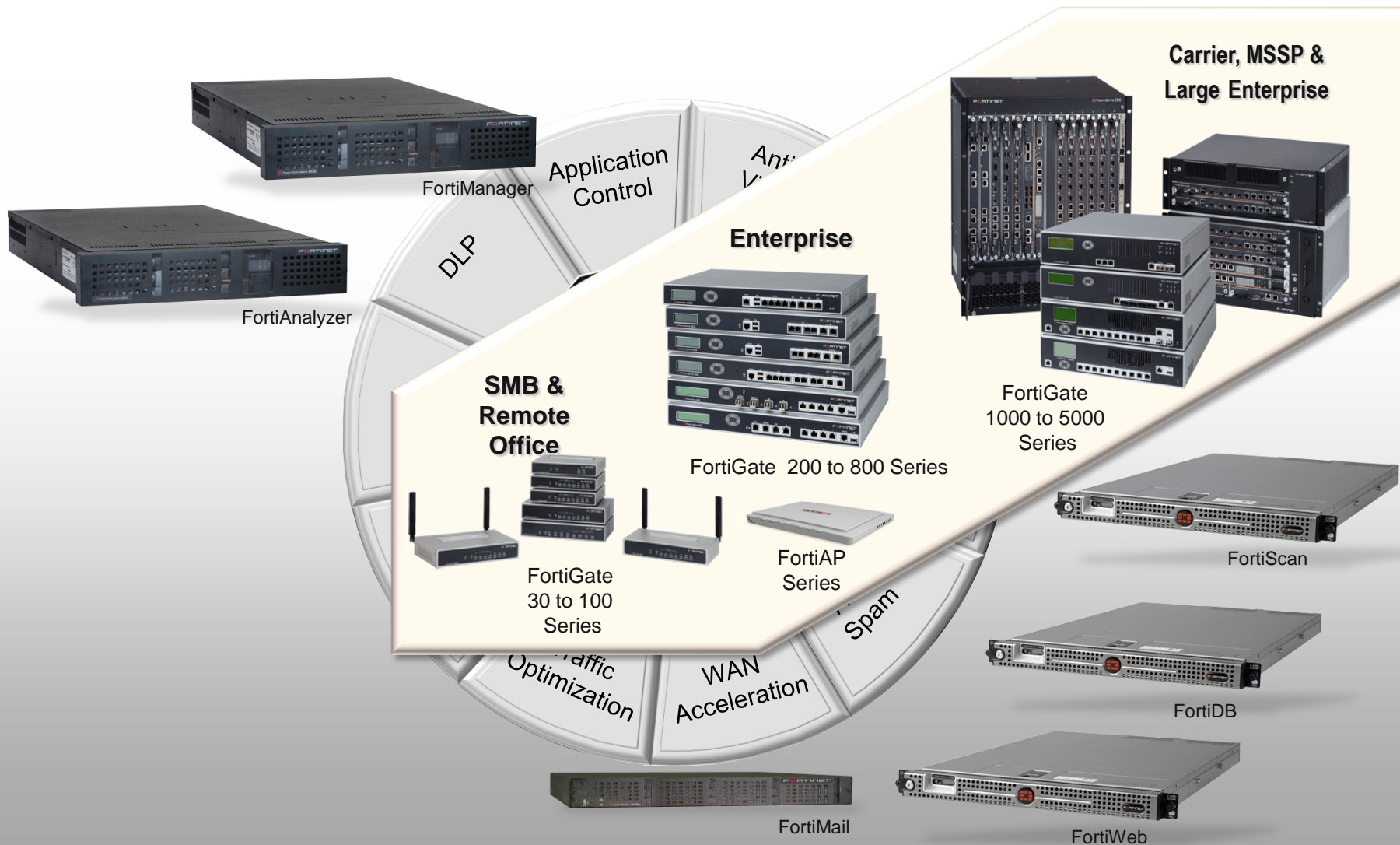


Fortinet – End-to-End Network Security

Brian Schwarzkopf, Sr. Systems Engineer, FortiMail

June 24, 2010

Broad Product Suite



FortiMail Overview

FortiMail Provides:

Multi-layered Email Security

Inbound & Outbound Email Messaging Security

Flexible Deployment Modes

Proprietary High Performance MTA

High Availability

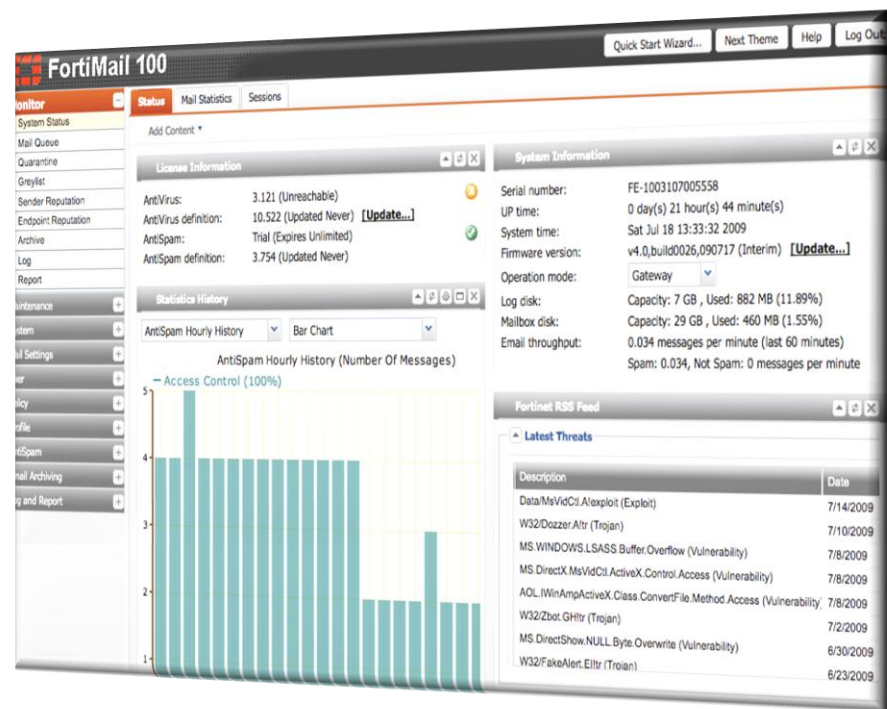
Content Filtering/Data Loss Prevention

Encryption

Robust End User Controls

Logging and Reporting

Cost effective solution



The Keys to Remember

- Lowest Price-to-Performance in the Industry with no User-based Pricing
 - High Availability Configuration and Clustering at all Appliance Levels
 - Integrated Message Archiving
 - Consolidated Logging/Reporting
 - Multiple B2B and B2C Encryption Capabilities On-Box
 - DLP and Content Filtering/Policy Enforcement
 - Integrated Centralized Quarantine

FortiMail Feature/Benefit Overview



Feature	Benefit
<ul style="list-style-type: none">▪ Unmatched deployment options provide maximum flexibility	<ul style="list-style-type: none">▪ Only messaging security solution that can be deployed in transparent, gateway or server mode
<ul style="list-style-type: none">▪ Endpoint reputation management	<ul style="list-style-type: none">▪ Granular policy enforcement (including MSISDN/SIM card) prevents individual users from causing all ISP subscribers from being blacklisted
<ul style="list-style-type: none">▪ Integrated multi-threat detection engines detects message-borne threats with 99.87% accuracy	<ul style="list-style-type: none">▪ Antispam, antivirus, antispyware, & antimalware, powered by the FortiGuard™ subscription service
<ul style="list-style-type: none">▪ Integrated Message Transfer Agent (MTA) maximizes performance	<ul style="list-style-type: none">▪ Specialized MTA engine for peak capacity, intelligent routing, QoS, virtualization, inbound and outbound SMTP routing
<ul style="list-style-type: none">▪ Inbound & outbound messaging security	<ul style="list-style-type: none">▪ Prevents messaging systems from becoming threat-delivery systems
<ul style="list-style-type: none">▪ Logging and reporting	<ul style="list-style-type: none">▪ Integrated logging and reporting engine provides granular usage statistics

Flexible Deployment Options

- **Transparent Mode**

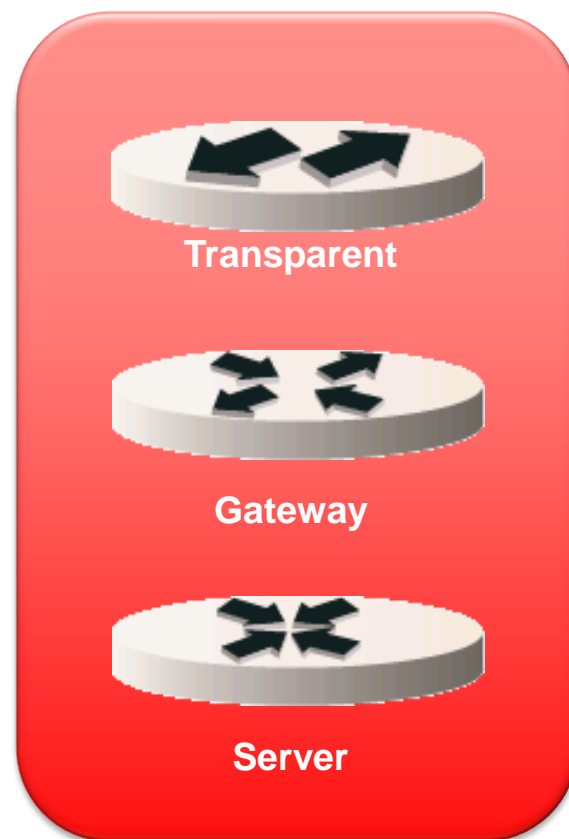
- Intercepts SMTP sessions even though the destination IP is not the FortiMail server
- Eliminates the need to change existing mail server network configuration

- **Gateway Mode**

- Provides inbound and outbound proxy MTA services for existing email gateways
- Simple DNS MX record change redirects email to FortiMail for antispam and antivirus scanning.

- **Server Mode**

- Full-featured SMTP mail server
- Delivers flexible support for secure POP3, IMAP and WebMail access.



FortiMail Family of Secure Messaging Platforms

FortiMail-100C



Recommended for 1-1,000 users
Small Business Deployments
Up to 77,000 emails/hour (Full-Inspection)

FortiMail-400B



Recommended for 500-5,000 users
Medium Business Deployments
Up to 185,400 emails/hour (Full-Inspection)
RAID Support

FortiMail-2000B



Recommended for up to 50,000 users
Large Enterprise Deployments
Up to 900,000 emails/hour (Full-Inspection)
RAID Support
Redundant/Hot-Swappable Power Supplies

FortiMail-5001A



Recommended for up to 50,000 users per blade
Large Enterprise/ Carrier/Service Provider Deployments
Up to 1.1 million emails/hour (Full-Inspection)
ATCA-compliant Chassis for FortiGate-5000 environments

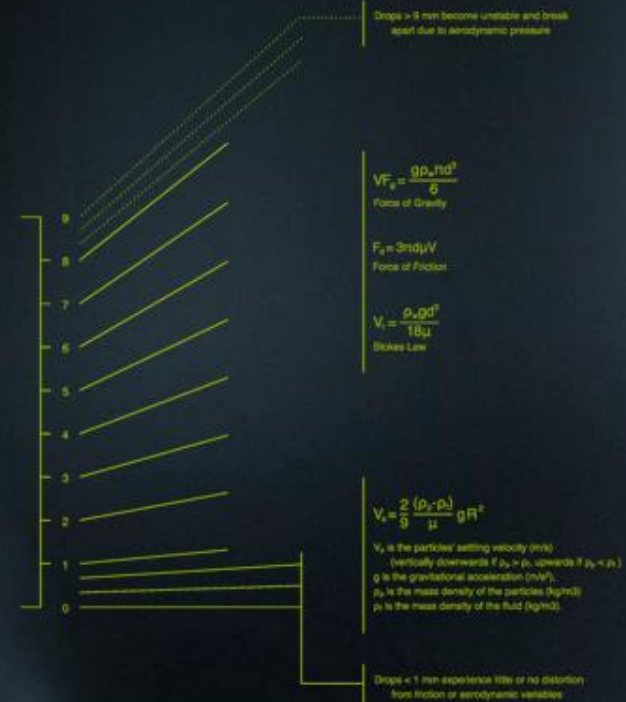


Thank You

Proofpoint Overview

Ken Liao

Sr. Product Marketing Manager



Proofpoint: Cloud-Enabled Email Solutions

4000+
Customers

Leading email security, compliance,
& archiving solutions complex organizations

Enterprise-class protection for
lowest email risk & cost of ownership

Industry leadership

Leaders Quadrant,
Most Visionary
(2008 & 2010)

Gartner.

Fastest Growing in
Messaging Security
(2008)



Best
Buy
(2009)



Robust Partner Ecosystem

Partnerships
maximize
value to
customers



Enterprise-class Cloud-enabled Email Suite

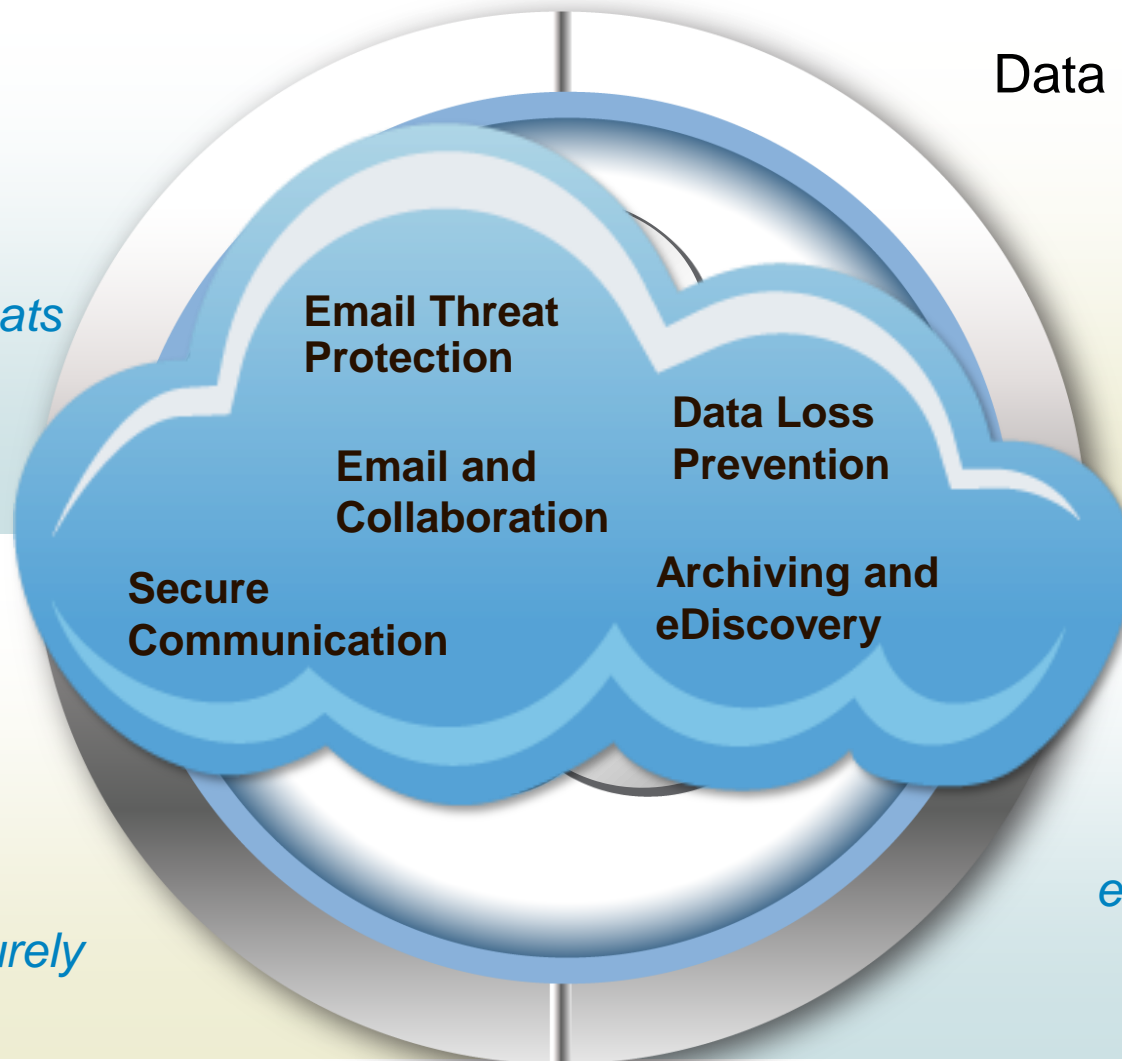


Email Threat Protection

Protect the infrastructure from outside threats

Data Loss Prevention

Ensure external requirements and internal policies are met



Secure Communication

Encrypt emails and send large attachments securely

Archiving and eDiscovery

Enable search, eDiscovery, storage management and compliance

proofpoint™

Control tomorrow's email risks today

Thank You



Drops > 8 mm become unstable and break apart due to aerodynamic pressure

$$VF_g = \frac{9\rho_p r^2 g}{5}$$

Force of Gravity

$$F_v = 3\pi\eta r V$$

Force of Friction

$$V_t = \frac{\rho_p g r^2}{18\eta}$$

Stokes Law

$$V_s = \frac{2}{9} \frac{(\rho_p - \rho_f) g r^2}{\mu}$$

V_s is the particles' settling velocity (m/s)
(vertically downwards if $\rho_p > \rho_f$, upwards if $\rho_p < \rho_f$)
 g is the gravitational acceleration (m/s²)
 ρ_p is the mass density of the particles (kg/m³)
 ρ_f is the mass density of the fluid (kg/m³)

Drops < 1 mm experience little or no distortion from friction or aerodynamic variables



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Thank You!

New Reports just published by The Radicati Group:

- **Email Security Market, 2010 – 2014**
- **Corporate Web Security Market, 2010-2014**
- **Microsoft SharePoint Market Analysis, 2010-2014**
- **EMEA Hosted Email Market, 2010-2014**
- **APAC Hosted Email Market, 2010-2014**

You can view all our reports at www.radicati.com